

BUSINESS LAW I
BLAW 3150-092
(Tuesday 6:30 – 9:15 PM)
Syllabus and Course Outline
Building: College of Education, Room 010
Fall 2017

Eric M. Newman
Office location: 341-B Friday Building
Office Hours: by appointment
Tel: (704) 534-3215
Email: enewman4@uncc.edu

TEXTBOOK (Required)

Clarkson/Miller/Cross Business Law: Text and Cases 13th Edition, Volume 1
You may use the 13th or 12th edition, but you will need to be careful to note that chapters have been somewhat re-organized and re-numbers.

[Customized text ISBN: 9781305301894]

COURSE DESCRIPTION

Prerequisite: Junior level standing.

Business Law I is a study of the legal setting of business and its relationship to the business firm. Topics covered include: the history of law, criminal and civil procedure and the court system, courts and alternative dispute resolution, constitutional authority to regulate business, criminal law, the law of torts, contract and sales law, product liability, intellectual property and business entities.

COURSE OBJECTIVE

The objective of this course is to develop a student's ability to identify, analyze, and resolve problems typically encountered by managers within the framework of legal, regulatory, social and ethical considerations. Students should understand why these considerations are essential to all managers who operate business enterprises.

POLICIES

To achieve these objectives the following policies are adopted in this course:

- **Students are expected to know the descriptive material and analyze all of the cases. Some subject matter covered is not contained in the text and will be taken from lectures and from handouts in class.**

- **Attendance is required. A SIGNIFICANT AMOUNT OF INFORMATION WILL BE COVERED IN CLASS THAT IS NOT CONTAINED IN THE TEXTBOOK SO ATTENDANCE IS ESPECIALLY IMPORTANT.** When a student has an excused absence, he or she should have someone in class upon whom he can rely to obtain class notes. To be considered present, a student must be present for the ENTIRE class. Excused absences should be noted by sending an e-mail to enewman4@uncc.edu IN ADVANCE OF THE CLASS whenever possible, together with the reason for the absence stated.
- A student may receive a deduction of 2% from the final grade for each unexcused absence. **If a student has 25% or more unexcused absences from class, he/she will receive an "F" in the course.** Absences from class may be excused for personal illness, religious holidays or participation as an authorized university representative in an out-of-town event. **EXAMS ARE NOT GIVEN ON MULTIPLE TIMES AND DATES SO IT IS THE STUDENT'S RESPONSIBILITY TO PLAN HIS OR HER SCHEDULE AROUND EXAM DATES AND TIMES.**
- Students are examined in this course on three (3) tests including the final examination. **Students are required to bring a scantron sheet (4 ½" x 11") to each test and a #2 pencil.** The scantron sheets can be purchased at the University Bookstore. These tests are designed to measure a student's ability to identify, analyze, and resolve legal problems. Factual situations are presented on the examinations, and students are required to determine a legal result in each case.
- A student's grade is determined by averaging his/her percentage score on the three (3) tests given in the course.
- Letter grades are determined as follows

PERCENTAGE	GRADE
90 – 100	A
80-89	B
70-79	C
60-69	D
Below 60	F

- All students are expected to comply with the university academic regulations concerning attendance, withdrawals, and other provisions of the catalog.

It is the policy of the course to follow the *UNC Charlotte Code of Student Integrity* as set forth in the 2015-2016 Catalog. This code forbids cheating, fabrication or falsification of information, multiple submissions of academic work, plagiarism, abuse of academic materials, and complicity in academic dishonesty. Students are expected to exhibit a level of personal honor and integrity that will bring credit to themselves and the

University. Students who violate the code will be punished to the fullest extent possible. In short, **academic dishonesty will not be tolerated** by this instructor or the Department of Finance and Business Law. Any student in possession of a Business Law I examination (without permission) will be given an "F" in the course. There will be no exceptions to this rule. At the end of each examination, students will be required to hand in their examination booklets, without marks, and their answer sheets indicating the test booklet number.

The Belk College of Business strives to create an inclusive academic climate in which the dignity of all individuals is respected and maintained. Therefore, we celebrate diversity that includes, but is not limited to ability/disability, age, culture, ethnicity, language, race, religion, sexual orientation, and socio-economic status.

SCHEDULE OF MEETINGS

1	Aug	23	Introductory Lecture/Chpts 1, 2 and 4	Introduction, Courts and Procedures
2		30	Chapters 3 and 4	Constitution and Court Procedures
3	Sept	6	Chapters 6 and 7	Torts, Negligence and Strict Liability
4		13	Chapter 8	Intellectual Property
5		20	Chapter 10 and Review	Criminal Law
6		27	Exam – Chapters 1-10 (omit Chapters 5 and 9)	
7	Oct	4	Chapters 11 and 12	Introduction to Contracts; Terminology and Agreement
8		11	Chapters 13 and 14	Consideration and Capacity, Legality
9		18	NO CLASS	
11		25	Chapters 15 and 16	Mistake and Statute of Frauds
12	Nov	1	Chapter 17 and Review	Third Party Rights
13		8	Exam – Chapters 11-17	
14		15	Business Organizations & Corporate Structure (outside text)	
15		22	NO CLASS-THANKSGIVING BREAK	
16		29	Chapter 20 and 22	UCC: Formation of Sales Contracts
17	Dec	6	Chapter 22 and 23	Performance and Breach of UCC Sales Contract; Warranties
18		13	Exam: Chapters 20, 22 and 23, and Business Organizations & Corporate Structure	

Eric M. Newman
341-B Friday Building
University of North Carolina at Charlotte
Belk College of Business Dept. of Finance and Business Law
9201 University City Boulevard Charlotte, NC 28223-0001
Phone: (704) 940-8609