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Editor *Entrepreneurship Theory and Practice*

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### **University of North Carolina – Charlotte**

**Full Professor of Management (with tenure)** 08/13 – present

**Addison H. & Gertrude C. Reese Endowed Chair in International Business** 08/13 – present

**Director of the Doctor of Business Administration Program** 07/16 – present

### **WHU (Otto Beisheim School of Management, Germany)**

**Associated Faculty Member (Professor)** 09/08 – present

**(INTES Center for Family Enterprises)**

### **Prior Academic Experience (University of Tennessee - Knoxville)**

**Full Professor of Management (with tenure)** 08/12 – 08/13

**Associate Professor of Management** 08/10 – 07/12

**Director: Organizations & Strategy Ph.D. Program** 08/10 – 02/13

### **Prior Academic Experience (Mississippi State University)**

**Associate Professor of Management (with tenure)** 08/08 – 7/10

**Henry Family Notable Scholar** 09/07 – 7/10

**Charles P. Hews Notable Scholar** 04/10 – 7/10

**Richard C. Adkerson Notable Scholar** 03/09 – 03/10

**Founding Fellow — MSU Center of Family Enterprise Research (COFER)** 08/07 – 7/10

**Assistant Professor of Management** 08/03 – 07/08

### **Academic Experience (Other)**

**Distinguished Visiting Professor - Tecnológico de Monterrey** 2014

**Family-Owned Business Institute Research Scholar  
(Sponsored by Grand Valley State University)** 2006 & 2012

**Visiting Professor, Mercator School of Management at the University  
Duisburg – Essen (Germany)** 05/06 & 06/08

### **Education**

**University of Connecticut – Ph.D. in Strategic Management** 08/99 – 06/03

**Dissertation Topic: Strategic Consensus on Resource Accumulation  
Decisions**

**Committee: Dr. Steven W. Floyd (Chair), Dr. Michael H. Lubatkin &  
Dr. John Mathieu**

**Indiana University of Pennsylvania – MBA** 09/97 – 09/98

**Gerhard—Mercator—Universität Duisburg – Dipl.–Kfm** 10/94 – 08/99

### **Total Citations (07/17/2017):**

- 2378 Social Science Citation (lagging indicator)
- 7894 Google Scholar Citation (leading indicator)

### **Publications – Books**

Kellermanns, F. W. and Hoy, F. (Eds.) 2017. *The Routledge Companion to Family Business*. Routledge, New York, New York.

Mazzola, P. and Kellermanns F.W (Eds.) 2012. *Handbook of Research on Strategy Process*. Edward Elgar Publishing, Cheltenham, UK. (Paperback – Identical to Hardcover)

Mazzola, P. and Kellermanns F.W (Eds.) 2010/2011. *Handbook of Research on Strategy Process*. Edward Elgar Publishing, Cheltenham, UK. (Hardcover)

Floyd, S. W., Ross, J., Jacobs, C. & Kellermanns, F. W. (Eds.) 2005. *Innovating Strategy Process*. Strategic Management Society Book Series. Blackwell Publishing, Oxford.

### **Edited Dissertation Series**

Hack, A., Calabró, A., Frank, H., Kellermanns, F.W., Zellweger, T. (Eds.) Dissertation Series on: Familienunternehmen und KMU [Family firms and small and mid-sized businesses]. Springer Gabler, Wiesbaden, Germany.

- Heider, A. K. (2017): Unternehmenskultur und Innovationserfolg in Familienunternehmen. Springer Gabler, Wiesbaden, Germany.
- Schäfer, J. (2016): Pay variations in family firms. Springer Gabler, Wiesbaden, Germany.
- Döring, H. (2016): Wissensmanagement in Familienunternehmen: Modelle, Treiber, Barrieren und Werkzeuge. Springer Gabler, Wiesbaden, Germany.
- Geyer, A. (2015): The growth behavior of family firms. Springer Gabler, Wiesbaden, Germany.
- Halder, A. (2015): Entrepreneurial Orientation und Innovationsfähigkeit in Familienunternehmen. Springer Gabler, Wiesbaden, Germany.
- Ahlers, O. (2014): Family firms and private equity. Springer Gabler, Wiesbaden, Germany.
- Wessel, S. (2013): Goals, controls and conflicts in family offices. Springer Gabler, Wiesbaden, Germany.
- Hauswald, H. (2013): Stakeholder trust in family businesses. Springer Gabler, Wiesbaden, Germany.
- Kammerlander, N. (2013): Organizational adaptation to discontinuous technological change: The effects of family influence and organizational identity. Springer Gabler, Wiesbaden, Germany.
- Kraiczy, N. (2012): Innovations in small and medium sized family firms. Springer Gabler, Wiesbaden, Germany.

## **Publications – Journal Articles**

Madison, K., Daspit, J.J., Turner, K., Kellermanns, F.W. Are human resource practices always beneficial for family firms? Examining the influence of bifurcation bias on family firm performance. Forthcoming *Journal of Business Research*.

Sharma, P., Debicki, B., Dawson, A. & Kellermanns, F.W. Behavioral issues in family enterprises. Forthcoming at *International Journal of Management and Enterprise Development*.

Eddleston, K., Kidwell, R. & Kellermanns, F. W. Learning bad habits across generations: How negative imprints affect human resource management in the family firm. Forthcoming in *HRMR*.

Eddleston, K. A., Kellermanns, F. W. & Kidwell, R. E. Big brother (and big sister) are watching you: The effects of monitoring and collaboration on extra role behavior in family firms. Forthcoming in *Human Resource Management*.

LinLin, J., Madison, K., Kraiczy, N., Kellermanns, F.W., Crook, R & Xi, J. Entrepreneurial team composition characteristic and new venture performance: A meta-analysis. Forthcoming in *Entrepreneurship Theory and Practice*.

Ge, J., Stanley, L.J, Eddleston, K. & Kellermanns, F. W. A note on institutional deterioration and entrepreneurial investment: The role of political connection. Forthcoming in *Journal of Business Venturing*, 32(4), 405-419.

Ahlers, O., Hack, A., Kellermanns, F. W. & Wright, M. Is it All About Money? – Affective Commitment and the Difference Between Family and Non-family Sellers in Buyouts. Forthcoming in the *British Journal of Management*, 28(2), 159-179.

Madden, L., Kidder, D., Eddleston, K. A., Litzky, B. E. & Kellermanns, F. W. 2017. A conservation of resources study of standard and contingent employees. *Personnel Review*, 46(3), 644-661.

Holt, D., Madison, K. & Kellermanns, F. W. 2017. Variance in family members' sentiments: The importance of dispersion modeling in family firm research. Forthcoming in *Family Business Review*, 30(1), 61-83.

Stanley, L. J., Kellermanns, F. W. & Zellweger, T. 2017. Latent profile analysis: Understanding family firm profiles. *Family Business Review*, 30(1), 84-102.

Ahlers, O., Hack, A., Kellermanns, F. W. & Wright, M. 2016, Opening the black box: power in buyout negotiations and the moderating role of private equity specialization. *Journal of Small Business Management*, 54(4), 1099-1125.

Debicki, B.J., Barnett, T.R., Pearson, A.W., Kellermanns, F.W. & Pearson, R.A. 2016. Beyond the Big Five: The mediating role of goal orientation in the relationship between core self-evaluations and academic performance. *International Journal of Management Education*, 14(3), 273-285.

### Publications – Journal Articles – Continued

Hauswald, H., Hack, A., Kellermanns, F. W. & Patzelt, H. 2016. Attracting new talent to family firms: who is attracted and under what conditions? *Entrepreneurship Theory and Practice*, 40(5), 963-990.

Walter, J., Lechner, C. & Kellermanns F. W. 2016. Learning activities, exploration, and the performance of strategic initiatives. *Journal of Management*, 42(3), 769-802.

Debicki, B., Kellermanns, F. W., Chrisman, J., Pearson, A. & Spencer, B. 2016. Development of a socioemotional wealth importance (SEWi) scale for family firm research. *Journal of Family Business Strategy*, 7(1), 47-57.

Madison, K., Kellermanns, F. W., Holt, D., Ranft, A. 2016. Agency theory and stewardship theory in family firm literature: A debated past but reconciled future. *Family Business Review*, 29(1), 65-93.

Kellermanns, F. W., Walter, J., Crook, R., Kemmerer, B. & Narayanan, V. K. 2016. Resource-Based Theory in Entrepreneurship: A content-analytical comparison of researchers' and entrepreneurs' views. *Journal of Small Business Management*, 54(1), 26-48.

Engel, P., Hack, A. & Kellermanns, F. W. 2015. Setting the right mix – Analyzing outside director's pay mix in public family firms. *Journal of Family Business Strategy*, 6(2), 130-140.

Naldi, L., Chirico, F., Brunnige, O., Kellermanns, F.W. 2015 All in the Family? Family Member Advisors and Firm Performance. *Family Business Review*. 28(3), 227-242.

Crittenden, V.L., Crittenden, W.F., Eddleston, K.E., Kellermanns, F.W., & Floyd, S. 2015. Family business: When you can't choose your partners. *Industrial Management*. September/October, 12-17.

Kraiczy, N. D., Hack, A. & Kellermanns, F. W. 2015. CEO innovation orientation and research and development intensity in small and medium-sized firms: The moderating role of firm growth. Forthcoming at the *Journal of Business and Economics*. 85, 851-872.

Kraiczy, N. D., Hack, A. & Kellermanns, F. W. 2015. What makes a family firm innovative? CEO risk-taking propensity and the organizational context of family firms. *Journal of Product Innovation Management*. 32(3), 334-348.

Schulze, B. & Kellermanns, F. W. 2015. Reifying socioemotional wealth. *Entrepreneurship Theory and Practice*. 39 (3), 447-459.

Faghfour, P., Kraiczy, N., Hack, A. & Kellermanns, F. W. 2015. Ready for a crisis? How supervisory boards affect the formalized crisis procedures of small and medium-sized family firms in Germany. *Review of Managerial Science*. 9(2), 317-338.

Webb, J. W., Pryor, C. & Kellermanns, F. W. 2015. Household enterprise in base-of-the pyramid markets: The influence of institutions and family embeddedness. *Africa Journal of Management* (1)2, 115-136.

#### **Publications – Journal Articles – Continued**

Memili, E., Chang, E. P. C., Kellermanns, F. W., Welch, D. H. P. 2015. Role conflicts of family members in family firms. *European Journal of Work and Organizational Psychology*. 24(1), 143-151.

Xi, J., Kraus, S., Filser, M., & Kellermanns, F. W. 2015. Mapping the field of family business research: Past trends and future directions. *International Entrepreneurship and Management Journal*, 11(1), 113-132.

Hack, A., Kraiczy, N. & Kellermanns, F. W. 2015. The relationship between top management team innovation orientation and firm growth: The mediating role of firm innovativeness. *International Journal of Innovation Management*, 19 (1), 1-24.

Pearson, R., Barnett, T., Pearson, A. & Kellermanns, F. W. 2014 Five-factor model personality traits as predictors of perceived and actual usage of technology. *European Journal of Information Systems*. 24(4), 374-390.

Rousseau, M. B., Eddleston, K., Patel, P. C., Kellermanns, F. W. 2014. Organizational resources and demands influence on workplace bullying: An application of the conservation of resources theory. *Journal of Managerial Issues*. 26(3): 286-313.

Ahlers, O., Hack, A. & Kellermanns, F. W. 2014 Stepping into the buyers' shoes": Looking at the value of family firms through the eyes of private equity investors. *Journal of Family Business Strategy*. 5 (4), 384-396.

Kellermanns, F. W., Dibrell, C. & Cruz, C. 2014 The role and impact of emotions in family business strategy. *Journal of Family Business Strategy*. 5(3), 277-279.

Veiga, J. F., Keupp, M. M., Floyd, S. W. & Kellermanns, F. W. 2014. The longitudinal impact of enterprise system users' pre-adoption expectations and organizational support on post-adoption proficient usage. *European Journal of Information Systems*, 23, 691-707.

Koropp, C., Kellermanns, F. W., Grichnik, D. & Stanley, L. 2014 Financial decision making in family firms: An adaptation of the theory of planned behavior. *Family Business Review*, 27(4), 307-324.

Sciascia, S., Mazzola, P. & Kellermanns, F. W. 2014. Family management and profitability in private family-owned firms: Introducing generational stage and the socioemotional wealth perspective. *Journal of Family Business Strategy*, 5(2), 131-137.

Zamundio, C., Anokhin, S. & Kellermanns, F. W. 2014. Network analysis: A brief review and suggestions for family business research. *Journal of Family Business Strategy*, 5(1), 63-71.

Kraiczy, N. D., Hack, A. & Kellermanns, F. W. 2014. New product portfolio performance in family firms. *Journal of Business Research*, 67(6), 1065-1073.

### Publications – Journal Articles – Continued

Ring, K., Kellermanns, F. W., Barnett, T., Pearson, A. & Pearson, R. 2013. The use of a web-based course management system: Causes and performance effects. *Journal of Management Education*, 37(6), 854-882.

Kellermanns, F. W. 2013. Spirituality and religion in family firms. *Journal of Management, Spirituality and Religion*, 10(2), 112-115.

Madison, K. & Kellermanns, F. W. 2013. Is the spiritual bond bound by blood? An exploratory study of spiritual leadership in family firms. Forthcoming at the *Journal of Management, Spirituality and Religion*, 10(2), 159-182.

Eddleston, K. A., Kellermanns, F. W., Floyd, S. W., Crittenden, V. L., & Crittenden, W. F. 2013. Planning for growth: Life stage differences in family firms. *Entrepreneurship Theory and Practice*, 37(5), 1177-1202.

Walter, J., Kellermanns, F. W., Floyd, S. W., Veiga, J. F. & Matherene, C. 2013. Strategic alignment: A missing link in the relationship between strategic consensus and organizational performance. *Strategic Organization*, 11(3), 304-328. (Reprinted in: *Defining Strategic Communication - Groundings, Forewarnings, and Calls to Action*; Chapter 15. Heath, R. L. & Gregory, A. (Eds.), Sage).

Kellermanns, F. W., Rau, S., Kidwell, R. W., Eddleston, K. A., Cater III, J. J. 2013. Familienunternehmen: Vermeiden Sie den Fredo-Effekt [Family Firms: Avoiding the Fredo-Effect]. *Harvard Business Manager*, 28(8), 46-52.

Morris, M. L. & Kellermanns, F. W. 2013. Family relations and family business. Introduction to special issue on family relations and family business interface. (Both authors contributed equally). *Family Relations*. 62(3), 379-383.

Koropp, C., Grichnik, D., & Kellermanns, F. W. 2013. Financial attitudes in family firms: Opening the black box. *Journal of Small Business Management* 51(1), 114-137.

Mazzola, P., Sciascia, S. & Kellermanns, F. W. 2013. Non-linear effects of family sources of power on performance. *Journal of Business Research* 66(4). 568-574.

Zellweger, T., Kellermanns, F. W., Eddleston, K. & Memili, E. 2012. Building a family firm image: How family firms capitalize on their family ties. *Journal of Family Business Strategy*. 3(4), 239-250.

Kidwell, R. W., Eddleston, K. A., Cater III, J. J. & Kellermanns, F. W. 2012. How one bad family member can undermine a family firm: Preventing the Fredo effect. *Business Horizons*. 56(1): 5-12.

Kellermanns, F. W., Eddleston, K. & Zellweger, T. 2012. Extending the socioemotional wealth perspective: A look at the dark side. *Entrepreneurship Theory and Practice*, 36 (6), 1175-1182.

### Publications – Journal Articles – Continued

Walter, J., Kellermanns, F. W. & Lechner, C. 2012. Decision making within and between organizations: Rationality, politics and alliance performance. *Journal of Management*, 38(5), 1582-1610.

Kemmerer, B., Walter, J., Kellermanns, F. W., & Narayanan, V. K. 2012. A judgment analysis perspective on resource evaluation frameworks. *Journal of Business Research*, 60(7), 698-710.

Gedajlovic, E., Carney, M., Chrisman, J.J. & Kellermanns, F. W. 2012. The adolescence of family firm research: Taking stock and planning for the future. *Journal of Management*, 38(4), 1010-1037.

Zellweger, T. M., Kellermanns, F. W., Chrisman, J. J. & Chua, J. 2012. Family control and family firm valuation by family CEOs: The importance of intentions for transgenerational control. *Organization Science*, 23(3), 851-868.

Eddleston, K., Kellermanns, F. W. & Zellweger, T. (Authors contributed equally) 2012. Exploring the entrepreneurial behavior of family firms: Does the stewardship perspective explain differences? *Entrepreneurship Theory and Practice*, 36 (2), 347-367.

Kidwell, R. E., Kellermanns, F. W., & Eddleston, K. A. 2012. Harmony, justice, confusion and conflict in family firms: Implications for ethical climate and the “Fredo effect.” *Journal of Business Ethics*, 106(4), 175-184.

Kellermanns, F. W., Eddleston, K., Sarathy, R. & Murphy, F. 2012. Innovativeness in family firms: A family influence perspective. *Small Business Economics Journal*, 38 (1): 85-101.

Uhlaner, L.M., Kellermanns, F. W., Eddleston, K. A., Hoy, F. 2012. The entrepreneuring family: Is it time for a new paradigm? *Small Business Economics Journal*. (Introduction to the special family firm issue), 38 (1): 1-11.

Wright, M. & Kellermanns, F. W. 2011. What can family firm research learn from management and entrepreneurship? *Journal of Family Business Strategy*, 2(4): 187-198.

Chua, J. H., Chrisman, J. J., Kellermanns F.W. & Wu, Z. 2011. Family Involvement and new venture debt financing. *Journal of Business Venturing*, 26(4): 472-488.

Kellermanns, F. W., Walter, J. Lechner, C., Floyd, S. W. & Shaw, J. 2011. To agree or not to agree? A meta-analytical review of the relationship between Strategic consensus and organizational performance. *Journal of Business Research*, 64(2): 126-133.

Memili, E., Chrisman, J.J., Chang, E. P. C. & Kellermanns, F. W. 2011. Der Einfluß von Marktorientierung und innerfamiliären Nachfolgeintentionen auf die Wettbewerbsposition von Kleinunternehmen [The influence of market orientation and intro-family succession intentions on the competitive positioning of small firms]. *Betriebswirtschaftliche Forschung und Praxis* (Special Family Firm Issue), 63(6): 606-627.

### Publications – Journal Articles – Continued

Chang, E. P., Chrisman, J. J. & Kellermanns, F. W. 2011. The relationship between prior and subsequent new venture creation in the United States: A county level analysis. *Journal of Business Venturing*, 26(2): 200-211.

Memili, E., Chrisman, J. J., Chua, J. H., Chang, E. P. C, & Kellermanns, F. W. 2011. The determinants of family firms' subcontracting: A transaction cost perspective. *Journal of Family Business Strategy*, 2(1), 26-33.

Memili, E., Eddleston, K. A., Zellweger, T. M., Kellermanns, F. W. & Barnett, T. 2010. The critical path to family firm success through entrepreneurial risk taking and image. *Journal of Family Business Strategy*, 1(4): 200-209.

Ling, Y. & Kellermanns, F. W. 2010. The effects of family firm specific diversity: The moderating role of information exchange frequency. *Journal of Management Studies* 47(2): 332-344.

Zellweger, T. M., Eddleston, K. A. & Kellermanns, F.W. 2010. Exploring the concept of familiness: Introducing family firm identity. *Journal of Family Business Strategy*. 1(1): 54-63. (Reprinted in: Corporate Governance in Small and Medium Sized Firms, Audretsch, D. B & Lehmann, E.E. (Eds.))

Chrisman, J. J., Kellermanns, F. W, Chan, K. C. & Liano, K. 2010. Intellectual foundations of current research in family business: An identification and review of 25 influential articles. *Family Business Review* 23(1): 9-26.

Sharma, P. & Kellermanns, F. W. 2009. Editor's Notes: The craft of reviewing. *Family Business Review* 22(4): 305-308.

Chang, E. P. C, Memili, E., Chrisman, J., Kellermanns, F. W. & Chua, J. 2009. Family social capital, venture preparedness and start-up decisions: A study of Hispanic Entrepreneurs in New England. *Family Business Review* 22(3): 279-292.

Chrisman, J. J., Chua, J. H. & Kellermanns F. W. 2009. Priorities, resource stocks, and performance in family and non-family firms. *Entrepreneurship Theory and Practice*. 33(3): 739-760.

DuFrene, D., Lehman, C., Kellermanns, F. W., & Pearson, R. 2009. Do business communication tools meet learner needs? *Business Communication Quarterly*. 72(2): 146-162.

Otondo, R., Barnett, T., Kellermanns, F. W., Pearson, A. & Pearson, R. 2009. Assessing Information Technology Use over Time with Growth Modeling and Hierarchical Linear Modeling: A Tutorial. *Communications of the Association for Information Systems*, 25: 607-640.

Debicki, B., Matherne, C., Kellermanns, F.W. & Chrisman, J. 2009. Family business research in the new millennium: An overview of the who, the where, the what and the why. *Family Business Review* 22(2): 151-166.



### Publications – Journal Articles – Continued

Barnett, T., Eddleston, K. & Kellermanns, F. W. (Authors contributed equally). 2009. The effects of family versus career role salience on the performance of family and nonfamily firms. *Family Business Review* 22(1): 39-52.

Kellermanns, F. W. & Barnett, T. 2008. What were they thinking? The role of family firm mental models on threat recognition. *Entrepreneurship Theory and Practice* 32(6): 999-1006.

Chrisman, J. J., Chua, J. H., Kellermanns, F. W., Matherne III, C. F. & Debicki, B. J. 2008. Management journals as venues for publication of family business research. *Entrepreneurship Theory and Practice*. 32(5): 927-934.

Walter, J., Lechner, C. & Kellermanns, F. W. 2008. Disentangling alliance processes: Managerial decision making in strategic alliances. *Journal of Management Studies* 45(3): 530-560.

Eddleston, K., Otondo, R. & Kellermanns, F. W. 2008. Conflict, participative decision making, and multi-generational ownership: A multi-level analysis. *Journal of Small Business Management* 47(1): 456-484.

v. Schlippe, A. & Kellermanns, F. W. 2008. Emotionale Konflikte in Familienunternehmen. *Zeitschrift für KMU und Entrepreneurship (ZfKE)* 56(1/2): 40-58. (Reprinted in: Beiträge zur Theorie des Familienunternehmens. In the series of: Schriften zu Familienunternehmen).

Klein, S. B. & Kellermanns, F. W. 2008. Understanding the non-economic motivated behavior in family firms: An introduction. *Family Business Review*, 20(2): 121-125.

Chang, E. P., Chrisman, J. J., Chua, J. H. & Kellermanns, F. W. 2008. Regional economy as a determinant of the prevalence of family firms in the United States: A preliminary report. *Entrepreneurship Theory and Practice*, 32(3): 559-574.

Kellermanns, F. W., Eddleston, K., Barnett, T. & Pearson, A. 2008. An exploratory study of family member characteristics and involvement: Effect on entrepreneurial behavior in the family firm. *Family Business Review*, 21(1): 1-14.

DuFrene, D., Lehman, C., Kellermanns, F. W. & Pearson, R. 2008. Assessing learning styles to improve instruction in business communication. *Mountain Plains Business Education Association Journal*, 3(1): 5-11.

Eddleston, K., Kellermanns, F. W. & Sarathy, R. 2008. Resource configuration in family firms: Linking resources, strategic planning and environmental dynamism to performance. *Journal of Management Studies*, 45(1): 26-50.

Kellermanns, F. W., Floyd, S, Pearson, A. & Spencer, B. 2008. The interactive effects of shared mental models and constructive confrontation on decision quality. *Journal of Organizational Behavior*, 29: 119-137.

**Publications – Journal Articles – Continued**

Kellermanns, F. W. & Eddleston, K. A. 2007. Family Perspective on when conflict benefits family firm performance. *Journal of Business Research*, 60: 1048-1057.

Chrisman, J. J., Chua, J. H., Kellermanns, F. W. & Chang, E. P. 2007. Are family managers agents or stewards? An exploratory study in privately-held family firms. *Journal of Business Research*: 60: 1030-1038. (Reprinted in: *Corporate Governance in Small and Medium Sized Firms*, Audretsch, D. B & Lehmann, E.E. (Eds.))

Walter, J., Lechner, C. & Kellermanns, F. W. 2007. Knowledge transfer between and within alliance partners: Private versus collective benefits of social capital. *Journal of Business Research*, 60: 698-710.

Dewald, J. R., Hall, J., Chrisman, J. J. & Kellermanns, F. W. 2007. The governance paradox: Preferences of small vulnerable firms in the homebuilding industry. *Entrepreneurship Theory and Practice*, 31(2): 279-297.

Eddleston, K. & Kellermanns, F. W. 2007. Destructive and productive family relationships: A stewardship theory perspective. *Journal of Business Venturing*. 22(4): 545-565.

Barnett, T., Kellermanns, F. W., Pearson, A. & Pearson, R. 2006-2007. Measuring system usage: Replication and extensions. *Journal of Computer Information Systems*. 47(2): 76-85.

Islam, M. & Kellermanns, F. W. (Authors contributed equally.) 2006. Firm and individual level determinants of Balanced Scorecard usage. *Canadian Accounting Perspectives*, 5(2):181–208.

Barnett, T. & Kellermanns, F. W. (Authors contributed equally.) 2006. Are we family? Nonfamily employees' perceptions of justice in the family firm. *Entrepreneurship Theory and Practice*, 30 (6): 837–854. (Reprinted in: *Small Business Management*, 4<sup>th</sup> Canadian Ed.)

Kellermanns, F. W. & Eddleston, K. 2006. Corporate venturing in family firms: Does the family matter? *Entrepreneurship Theory and Practice*, 30(6): 809–830.

Kellermanns, F. W. 2005. Family firm resource management: Commentary and extensions. *Entrepreneurship Theory and Practice*, 29(3), 313–319.

Kellermanns, F. W., Walter, J., Lechner, C., & Floyd, S. W. 2005. The lack of consensus in strategic consensus research: Advancing theory and research. *Journal of Management*, 31(5): 719–737.

Kellermanns, F. W. & Eddleston, K. 2004. Feuding families: When conflict does a family firm good. *Entrepreneurship Theory and Practice*, 28(3): 209–228.

Martins, L. & Kellermanns, F. W. 2004. Student acceptance of a web-based course management system. *Academy of Management Learning and Education*, 3(1): 7–26.

**Publications – Journal Articles – Continued**

### **Publications – Journal Articles – Continued**

Kellermanns, F. W. & Islam, M. 2004. US– and German– Activity–Based Costing: A critical comparison and system acceptability propositions. *Benchmarking: An International Journal*, 11(1): 31–51.

Kellermanns, F. W. 1998. Lehrstellenkrise. Ein hausgemachtes Problem [The crisis in the German apprenticeship system]. *Civis mit Sonde*: 26–28.

### **Publications – Book Chapters**

Wachter, M. & Kellermanns, F. W. "Was tun, wenn's kracht" - Hinweise fuer ein professionelles Konfliktmanagement. Forthcoming. Edited by May, P. and Bartels, P. In *Governance im Familienunternehmen*, 533-545, Bundesanzeiger Verlag, Cologne, Germany.

v. Schlippe, A. & Kellermanns, F. W. 2017. Konflikte in Familien und Unternehmen erkennen, managen, vermeiden. In Rüsen, T. A. & v.Schlippe, A. (Eds.), *Dynamiken in Familie und Unternehmen*, 237-250, V&R, Göttingen, Germany.

Loignon, A. C., Kellermanns, F. W., Eddleston, K. A. & Kidwell, R. E. 2017. Bad blood in the boardroom : Antecedents and outcomes of conflict in family firms. In Kellermanns, F. W. & Hoy, F. (Eds), 349-366, *The Routledge Companion to Family Business*, Routledge, New York, New York.

Kellermanns, F. W., 2016. Targeting journals : A personal study. In Clark, T., Wright, M. , Ketchen, D. (Eds.), *How to get published in the best management journals*, 180-187, Edward Elgar Publishing, Northampton, United Kingdom.

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Barnett, T., Eddleston, K. & Kellermanns, F. (Authors contributed equally) 2008. Performance effects of role salience and career satisfiers in family and non–family firms. Paper presented at *Academy of Management*, Anaheim, California.

Zellweger, T. & Kellermanns, F. W. 2008. Family firm reputation: An investigation of antecedents and performance outcomes. Paper presented at *Academy of Management*, Anaheim, California.

Murphy, F., Kellermanns, F. W., Eddleston, K. & Sarathy, R. 2008. Entrepreneurial risk behavior in family firms: A family influence perspective. Paper presented at the *International Family Enterprise Research Academy*, Nyenrode, Netherlands.

### Conference Presentation – Continued

Debicki, B., Matherne, C., Kellermanns, F.W. & Chrisman, J. 2008. Who is publishing family business research? Paper presented at the *International Family Enterprise Research Academy*, Nyenrode, Netherlands.

Zellweger, T. M., Kellermanns, F. W., Chrisman, J. J. & Chua, J. 2008. A note on socioemotional wealth as a determinant of family firm valuations by family owners. Paper presented at the *International Family Enterprise Research Academy*, Nyenrode, Netherlands.

Ling, Y. & Kellermanns, F. W. 2008. The effects of family firm specific diversity. Paper presented at the *Family Enterprise Research Conference*, Milwaukee, Wisconsin.

Kellermanns, F. W., Eddleston, K., & Zellweger, T. 2008. (Honorable Mention) Family harmony: A facilitator of corporate entrepreneurship in family firms. Paper presented at the *Family Enterprise Research Conference*, Milwaukee, Wisconsin.

Chang, E. P. C., Memili, E., Chrisman, J. J. & Kellermanns, F. 2008. The role of family support in the processes of venture preparation and business creation. Paper presented at the *Family Enterprise Research Conference*, Milwaukee, Wisconsin.

Eddleston, K., Kellermanns, F. W., & Zellweger, T. 2008. (Winner of the JSBM Office Depot Best Paper Award; Authors contributed equally) Corporate entrepreneurship in family firms: A stewardship perspective. Paper presented at the *USABE*, San Antonio, Texas.

Chang, E. P., Chrisman, J. J. & Kellermanns, F. 2007. The determinants of entrepreneurship in U.S. counties. Paper presented at the *Southern Management Association*, Nashville, Tennessee.

Kemmerer, B., Kellermanns, F. W., Walter, J., & Narayanan, V. K. 2007. 'Empirical validation of resource-evaluation frameworks: A judgment analysis perspective'. Paper presented at the *Society of Entrepreneurship Scholars Conference & Manuscript Boot-Camp*, Ohio State University, Columbus, OH.

Kellermanns, F. W., Eddleston, K., Barnett, T. & Pearson, A. 2007. (All authors contributed equally). Family member characteristics and involvement: Effect on entrepreneurial behavior in the family firm. Paper presented at the *Academy of Management*, Philadelphia, PA.

Ling, Y. & Kellermanns, F. W. 2007. Are we talking? The importance of information exchange frequency in family firms. Paper presented at the *Academy of Management*, Philadelphia, PA.

Eddleston, K., Otondo, R. & Kellermanns, F. W. 2007. A multilevel analysis of conflict in family firms. Paper presented at the *Eastern Academy of Management International*, Amsterdam, Netherlands.

Kellermanns, F. W., Eddleston, K., Barnett, T. & Pearson, A. 2007. (All authors contributed equally) Family member characteristics and involvement: Effect on entrepreneurial behavior in the family firm. Paper presented at the *International Family Enterprise Research Academy - Special Issue Conference*, Wiesbaden, Germany

### Conference Presentation – Continued

Barnett, T., Eddleston, K. & Kellermanns, F. (All authors contributed equally) 2007. Performance effects of role salience and career satisfiers in family and non-family firms. Paper presented at the *Family Enterprise Research Conference*, Monterrey, Mexico.

Eddleston, K., Otondo, R. & Kellermanns, F. W. 2007. Cross-level effects in family firm research. Paper presented at the *Third Annual Office Depot Small Business Research Forum*, Ft. Lauderdale, Florida.

Eddleston, K., Otondo, R. & Kellermanns, F. W. 2007. Conflict, participative decision making, and multi-generational ownership: A multi-level analysis. Paper presented at *United States Association for Small Business and Entrepreneurship*, Orlando, Florida.

Ring, J. K., Kellermanns, F. W., Lehman, C., DuFrene, D., & Pearson, R. 2006. (First Author: Winner of the Southern Management Association Best Doctoral Student Paper in Management History/Management Education/International Management Track) Technology mediated learning environment's impact on classroom attendance. Paper presented at the *Southern Management Association*, Clearwater, Florida.

Walter, J., Martignoni, D., Kellermanns, F. W. & Chrisman, J. J. 2006. Organizational structure and firm-level entrepreneurial behavior: A simulation model. Paper presented at the *Strategic Management Society Meeting*, Vienna, Austria.

Kellermanns, F. W. & Eddleston, K. 2006. Let's talk about it: The performance effect of conflict in family firms. Paper presented at the *Strategic Management Society Meeting*, Vienna, Austria.

DuFrene, D., Lehman, C., Kellermanns, F. W. & Pearson, R. 2006. Teaching to the target: Tailoring instruction to students' cognitive styles. Paper presented at the *Association of Business Communication Conference*, San Antonio, Texas.

Kellermanns, F. W. & Eddleston, K. 2006. The positive sides of conflict: A family firm perspective. Paper presented at the *Academy of Management Meeting*, Atlanta, Georgia.

Kemmerer, B., Kellermanns, F. W. & Narayanan, V. K. 2006. Resource assessments: A judgment analysis perspective. Paper presented at the *Academy of Management Meeting*, Atlanta, Georgia.

Kellermanns, F. W., Walter, J., Shaw, J., Lechner, C. & Floyd, S. W. 2006. To agree or not to agree? A meta-analytical review of strategic consensus and organizational performance. Paper presented at the *Academy of Management Meeting*, Atlanta, Georgia.

Chrisman, J.J., Chua, J.H., Chang, E.P. & Kellermanns, F.W. 2006. Are Family Managers Agents or Stewards? An Exploratory Study in Privately-held Family Firms. Paper presented at the *Family Enterprise Research Conference*, Niagara Falls, Canada.



### Conference Presentation – Continued

Kellermanns, F. W. & Eddleston, K. 2006. Feuding Families: An empirical look at the effects of conflict in family firms. Paper presented at the *Family Enterprise Research Conference*, Niagara Falls, Canada.

Lehman, C. M., DuFrene, D. D, Kellermanns, F. W., & Pearson, R. 2006. Technology mediated learning: Do technology tools meet learner needs? Paper presented at the *Association for Business Communication*, Southwestern U.S. Region, Oklahoma City, Oklahoma.

Walter, J. & Kellermanns, F. W. 2005. Strategic decision making at the firm and alliance level: An empirical study. Paper presented at the *Strategic Management Society Meeting*, Orlando, Florida.

Eddleston, K., Kellermanns, F. W. & Sarathy, R. 2005. The resource based view and the family firm: A contingency perspective. Paper presented at the *Strategic Management Society Meeting*, Orlando, Florida.

DuFrene, D., Lehman, C., Kellermanns, F. W. & Pearson, R. 2005. Classroom research on the impact of technology mediated instruction. Paper presented at the *International Conference on the Book*, Oxford, UK.

Chua, J.H., Chrisman, J. J. & Kellermanns F. W. 2005. Family involvement, agency costs, and debt financing for new ventures. Paper presented at the *Academy of Management Conference*, Honolulu, Hawaii.

Kellermanns, F. W., Pearson, A., Spencer, B. & Floyd, S. 2005. The interactive effects of shared mental models and constructive confrontation on decision quality. Paper presented at the *Academy of Management Conference*, Honolulu, Hawaii.

Kellermanns, F. W. & Eddleston, K. 2005. Corporate venturing in family firms: Does the family matter? Paper presented at the *4<sup>th</sup> conference on: Theories of the family enterprise: Establishing a paradigm for the field*, Edmonton, Alberta.

Walter, J., Lechner, C. & Kellermanns, F. W. 2005. Disentangling alliance capability: Managerial decision making in strategic alliances. Paper presented at the *Eastern Academy of Management*, Springfield, Massachusetts.

DuFrene, D., Lehman, C., Kellermanns, F.W. & Pearson, R. 2005. A study of student attitudes toward technology mediated instruction. Paper presented at the *Association of Business Communication Conference*, Greensboro, North Carolina.

Walter, J., Lechner, C. & Kellermanns, F. W. 2005. Managerial decision making in strategic alliances: Disentangling alliance capability. Poster presented at the *Organization Science Winter Conference*, Steamboat Springs, Colorado.

### Conference Presentation – Continued

Sarathy, R. Eddleston, K. & Kellermanns, F. W. 2005. Resource configuration in family firms: Linking resources, strategic planning and environmental dynamism to performance. Paper presented at *United States Association for Small Business and Entrepreneurship*, Indian Wells, California.

Kemmerer, B., Kellermanns, F. W. & Narayanan, V. K. 2004. More than what's in the textbooks: Practitioner conceptualizations of resources. Paper presented at the *Southern Management Association*, San Antonio, Texas.

Chrisman, J. J., Chua, J. H. & Kellermanns F. W. 2004. A comparative analysis of organizational capabilities of family and non-family firms. Paper presented at the *Southern Management Association*, San Antonio, Texas.

Kemmerer, B., Kellermanns, F. W. & Narayanan, V. K. 2004. (Strategic Management Society Best Conference Paper Prize: Nominated) Resource assessments: How do decision makers really evaluate resources? Paper presented at the *Strategic Management Society Meeting*, Sun Juan, Puerto Rico.

Walter, J., Lechner, C. & Kellermanns, F. W. 2004. (Strategic Management Society Best Conference Paper Prize: Nominated) Strategic decision making in an uncertain environment: The case of learning alliances in high-tech industries. Paper presented at the *Strategic Management Society Meeting*, Sun Juan, Puerto Rico.

Eddelston, K., Kellermanns, F. W. 2004. (Strategic Management Society Best Conference Paper Prize: Nominated) Strategy process in family firms: An investigation of the unique psychodynamic effects on organizational performance. Paper presented at the *Strategic Management Society Meeting*, Sun Juan, Puerto Rico.

Kellermanns, F. W. & Floyd, S. W. 2004. Do we agree on the right things: An empirical investigation of consensus quality. Paper presented at the *Academy of Management Meeting*, New Orleans, Louisiana.

Kellermanns, F. W., Lechner, C., Walter, J. & Floyd, S. W. 2004. The lack of consensus in strategic consensus research: A future research agenda. Paper presented at the *Eastern Academy of Management*, Providence, Rhode Island.

Kellermanns, F. W. & Islam, M. 2004. Firm-level determinants of balanced scorecard usage. Paper presented at the *International Academy of Business Disciplines*, San Antonio, Texas.

Kellermanns, F. W. & Islam, M. 2004. Firm and individual level determinants of Balanced Scorecard usage: Preliminary findings. Paper presented at the *Management Accounting Section Research and Case Conference of the American Accounting Association*, Miami, Florida.

Kellermanns, F. W. 2003. Family firm resource management: Commentary on "Shedding of unproductive resources in family firms: Role of family and community culture. Commentary presented at the *Theories of the Family Enterprise Conference*, Calgary, Alberta.

### Conference Presentation – Continued

Kellermanns, F. W. & Floyd, S. 2003. The “lack” of consensus in strategic consensus research. An empirical and theoretical extension. Paper presented at the *Southern Management Association*, Clearwater, Florida.

Kellermanns, F. W. & Floyd, S. 2003. Resource accumulation consensus: An empirical analysis. Paper presented at the *Strategic Management Society Meeting*, Baltimore, Maryland.

Walter, J., Lechner, C. & Kellermanns, F. W. 2003. Configuration of inter- and intra-firm networks and their impact on alliance performance. Paper presented at the *Academy of Management Meeting*, Seattle, Washington.

Kellermanns, F. W. & Floyd, S. W. 2003. Strategic Consensus and Constructive Confrontation: Unifying Forces in the Resource Accumulation Process. Paper presented at the *Strategic Management Society Mini-Conference*, Storrs, Connecticut.

Kellermanns, F. W. & Floyd, S. W. 2002. Social context, conflict and consensus in the resource accumulation process. Paper presented at the *Southern Management Association*, Atlanta, Georgia.

Kellermanns, F. W. & Martins, L. 2002. Replication and extension of Chau’s modified technology acceptance model. Paper presented at the *Southern Management Association*, Atlanta, Georgia.

Kellermanns, F. W. & Eddleston, K. 2002. Feuding families: When conflict does a family firm good. Paper presented at the *Academy of Management Meeting*, Denver, Colorado.

Kellermanns, F. W. & Eddleston, K. 2002. Opening the black box of family firm conflict. Paper presented at the *Eastern Academy of Management*, New Haven, Connecticut.

Martins, L. & Kellermanns, F.W. 2001. User Acceptance of a web-based information system in a non-voluntary context. Paper presented at the *International Conference on Information Systems (ICIS)*, New Orleans, Louisiana.

Kellermanns, F. W. 2001. (Winner, Best Doctoral Student Paper in the Strategic Management/Business Policy Track). Strategic consensus in resource accumulation decisions. Paper presented at the annual meeting of the *Southern Management Association*, New Orleans, Louisiana.

Kellermanns, F. W. 2001. Vertical strategic consensus. Paper presented at the annual meeting of the *Eastern Academy of Management*, New York, New York.

Kellermanns, F. W. 2001. (Best Conference Paper Award: Nominated). The technology acceptance model: Refinements at the organizational level. Paper presented at the annual meeting of the *International Academy of Business Disciplines*, Orlando, Florida.

### **Conference Presentation – Continued**

Kellermanns, F. W. 2001. US and German activity-based costing: A critical comparison. Paper presented at the annual meeting of the *International Academy of Business Disciplines*, Orlando, Florida.

Kellermanns, F. W. 1999. The entrepreneur as innovator: Illustrated by the example of Henry Ford. Paper presented at the annual meeting of the *International Academy of Business Disciplines*, Chicago, Illinois.

### **Manuscripts under Revision**

X. Yang, X. Li, Kellermanns, F.W. Socioemotional wealth and internationalization of Chinese family SMEs: The moderating effects of founder CEO and family transgenerational succession intention. Resubmitted to *Asia Pacific Journal of Management*, June 2017.

Madison, K., Kellermanns, F. W. & Munyon, T. P. The benefits of integrated agency and stewardship governance in family firms. Third R&R *Family Business Review*. June 2017.

Williams, R., Pieper, T., Astrachan, J. & Kellermanns, F. W. Family Business Goals and Performance Measurement Implications: A Review of the Literature and Suggestions for Future Research. Second R&R to *International Journal of Management Reviews*, June 2017.

Jiang, D., Kellermanns, F.W. & Lane, M. Towards Family Firm Micro-foundations: A Theoretical Integration and Research Agenda for Research on Socioemotional Resources and Socioemotional Wealth in Family Firms. Second R&R resubmitted to *Family Business Review*. March 2017.

Jiang, D., Kellermanns, F. W., Munyon, T. P. & Lane, M. The family ties that bind: How emotion and family system dynamics generate and preserve socioemotional wealth. Resubmitted to *Organization Studies*, March 2017.

Zellweger, T. & Kellermanns, F. W., Rousseau, M. B. & Beck, T. Relationship conflict, identity congruence and socioemotional wealth in family firms. Revise and Resubmit to *Family Business Review*, June 2017.

Ge, J., Carney, M. & Kellermanns, F. W. Who fills institutional voids? The utilization of political and family ties in emerging markets. Revise and Resubmit *Entrepreneurship Theory and Practice*, April 2017.

### **Manuscripts under Review**

Eddleston, K., Kellermanns, F.W., Madison, K. & Powell, G. Does “family similarity” matter? Exploring relational demography and gender in family firms. Submitted to *Journal of Management Studies*, July 2017.

Williams, R., Pieper, T., Astrachan, J., Kellermanns, F.W. Measuring family business performance: An idiosyncratic, holistic approach. Submitted to *Entrepreneurship Theory and Practice*, June 2017.

### **Conference under Review – Continued**

Hernández-Linares, R., Kellermanns, F.W., López-Fernández · M. C., Soumodip S. Dynamic Capabilities and SMEs Performance: The Moderating Effect of Market Orientation. Submitted to *Journal of Family Business Strategy*, July 2017.

Zitan, V, Sluahn, A., Hobdari, B., & Kellermanns, F. W. For love or money? An extended principal-principal perspective on family –nonfamily shareholder conflicts in international acquisitions. Submitted to *JIBS*, March 2017.

### **Manuscripts in Preparation**

Hernández-Linares, R., Kellermanns, F.W., López-Fernández · M. C. Entrepreneurial orientation and family business performance: The moderating effect of socioemotional wealth.

Engel, P., Hack, A., Stanley, L. & Kellermanns, F. W. Voluntary disclosure of individual outside director compensation in public family firms.

Hernández-Linares, R., Kellermanns, F.W., López-Fernández · M. C., Soumodip S. Dynamic Capabilities and SMEs Performance: The Moderating Effect of Market Orientation.

Ge, J. & Kellermanns, F. W. From Ancestral Hall to congress hall: Why family firms are politically passionate?

Yang, X, Li, J. & Kellermanns, F. W. A note on family succession intentions, family involvement, and financial performance in Chinese small family firms: The moderating effects of market uncertainty.

Day, K., Kellermanns, F. W. & Zellweger, T. Performance consequences of socio-emotional wealth.

Wachter, M., Müller, M. & Kellermanns, F.W. Owner diversity and performance effects.

Chirico, F. & Kellermanns, F.W. Family generation in control and performance in family firms: The moderating role of family control dispersion.

Engel, P., Hack, A., Chrisman, J. & Kellermanns, F. W. Appreciating monitoring activities – an analysis of outside director compensation in public family firms.

Banalieva, E., Chrisman, J. J., Eddleston, K. & Kellermanns, F. W. Excess family control, stakeholders and performance of Chinese public family firms.

Stommel, E.; Hack, A., Eddleston, K & Kellermanns, .F. W. A second look on reference point formation: Risk, ownership and managerial reference points.

### **Honors**

*Distinguished Scholarship Award* presented by the Belk College of Business – University of North Carolina - Charlotte, 2017.

## Honors – Continued

*Academy of Management Best Family Firm Paper Award for:* Jiang, D. S., Kellermanns, F. W., Munyon, T. P. & Morris, L. P. The family ties that bind: How emotion and family dynamics preserve socioemotional wealth. 2016 Academy of Management Meeting, Anaheim, California.

Winner of the SIGs ACEDE Research Awards in the section Entrepreneurship and Business Creation: Hernández Linares, R., Kellermanns, F. W., Lopez Fernandez, M. C. & Sarkar, S.. 2016. All aboard? The moderating effect of board gender diversity on entrepreneurial orientation and firm performance. ACEDE, Vigo, Spain.

EURAM best qualitative paper award in the Family Business Research Special Interest Group: Eddleston, K., Kidwell, R & Kellermanns, F. W., 2016. Learning bad habits from generation to generation: How negative imprints affect human resource management in the family firm. EURAM, Paris, France.

AIS Best Information Systems Publications Awards for 2014 for: Veiga, J. F., Keupp, M. M., Floyd, S. W. & Kellermanns, F. W. 2014. The longitudinal impact of enterprise system users' pre-adoption expectations and organizational support on post-adoption proficient usage. *European Journal of Information Systems*, 23, 691-707.

Best doctoral student paper for the Entrepreneurship/ Innovation division at the Southern Management Association Conference for Madison, K., Daspit, J.J., Turner, K., Kellermanns, F. W. 2015. The Influence of Bifurcation Bias on the Performance of the Professionalized Family Firm. *Southern Management Meeting*, St. Petersburg, Florida.

*Academy of Management Best Family Firm Paper Award for:* Rieg, T., Rau, S. & Kellermanns, F. W. 2015. Measuring the family: Development of scales for the assessment of business-owning families. Academy of Management, Vancouver, Canada.

*United States Association for Small Business and Entrepreneurship Best Paper in Family Business Award for:* Loignon, A., Kellermanns, F. W., Kidwell, R. E. & Eddleston, K. 2015. Exchange relationships among family firm leaders and family employees: Implications for strategic planning and firm performance. Tampa, Florida.

Ranked 1<sup>st</sup> (most productive) German speaking business researcher under 40, the 30<sup>th</sup> most productive German speaking business scholar over the last 5 years and the 41<sup>st</sup> most productive German speaking business scholar based on overall life-time research output in a study by the Handelsblatt including 2346 German speaking business scholars in 2014.

*Journal of Family Business Strategy* Certificate for Excellence in Reviewing for 2013.

Family Business Research Mentoring Program – Guest Speaker at the University of North Texas, Spring 2014.

## Honors – Continued

Xi, J., Kellermanns, F. W., Jin, L., Chen, H. & Simarasl, N. A Multilevel Dynamic Study on Successor Identity Construction among Family business' Next Generation and Its Effects on Their Intention and Behavior Regarding Succession, 2013. National Natural Science Grant by the National Natural Science Foundation of China (Project No. 71302137).

Best Overall paper for the Entrepreneurship/Information Technology/Innovation division at the Southern Management Association Conference for Debicki, B., Spencer, B., Kellermanns, F. W., Pearson, A. & Chrisman, J. 2012. Development and validation of socio-emotional wealth construct. Fort Lauderdale, Florida.

Ranked 3rd most productive German speaking business researcher under 40, the 20th most productive German speaking business scholar over the last 5 years and the 55th most productive German speaking business scholar based on overall life-time research output in a study by the Handelsblatt including over 3300 German speaking business scholars in 2012.

Family-Owned Business Institute Research Scholar 2012-2013, \$ 5000.00 awarded by the Grand Valley State University, with Kincy Day.

Nominated for the Chancellor's Excellence in Graduate Mentoring and Advising Award at the University of Tennessee, 2011.

Winner of the 2010 Family Firm Institute best unpublished paper award with K. Eddleston (Northeastern U.) and Pankaj Patel (Ball State).

College of Business Teacher Recipient for the 2009-2010 Teacher Recognition program; sponsored by the Student Association Academic Affairs Committee to honor teachers whose work and dedication greatly enhance the learning environment at Mississippi State University.

Candidate for Representative-at-Large at the Academy of Management Entrepreneurship Division 2009, Montreal Canada.

Henry Family Notable Scholar and Richard C. Adkerson Notable Scholar at the College of Business and Industry at Mississippi State University, March 2009.

2009 Laird Norton Tyee Best Poster Runner Up at the Family Enterprise Research Conference (*Family Enterprise Research Conference*) for Zellweger, T., Kellermanns, F.W., Chrisman, J.J., and Chua, J.H. 2009. Family firm valuation by family CEOs: The role of socioemotional value.

Winner of the 2007/2008 Research Excellence Award (2008-07 calendar years) of the College of Business at Mississippi State University.

Nominated of the 2007/2008 Outstanding Researcher Award (sustained research contributions) of the College of Business and Industry at Mississippi State University.

### **Honors – Continued**

Winner of the 2008 Family Firm Institute best unpublished paper award with T. Zellweger (University of St. Gallen), J. Chrisman (Mississippi State University) and J. Chua (University of Calgary).

Candidate for the election of the Associate Program Chair in the Strategy Process Interest Group of the *Strategic Management Society*, June 2008.

Honorable Mention at the Family Enterprise Research Conference (*Family Enterprise Research Conference*) for Kellermanns, F. W., Eddleston, K., & Zellweger, T. 2008. Family harmony: A facilitator of corporate entrepreneurship in family firms. (Authors contributed equally).

Winner of the JSBM Office Depot Best Paper Award for the 2008 *United States Association for Small Business and Entrepreneurship* Conference for the paper: "Corporate Entrepreneurship in

Family Firms: A Stewardship Perspective," with K. Eddleston and T. Zellweger (Authors contributed equally).

Nominated for the 2006/2007 Teaching Excellence Award at the Doctoral Level of the College of Business and Industry at Mississippi State University.

Nominated for the 2006/2007 Research Excellence Award (2006-07 calendar years) of the College of Business and Industry at Mississippi State University.

Nominated for the 2006/2007 Outstanding Researcher Award (sustained research contributions) of the College of Business and Industry at Mississippi State University.

Henry Family Notable Scholar at the College of Business and Industry at Mississippi State University, November 2007 – March 2009.

Honorable mention for the 2007 Family Firm Institute best unpublished paper award with J. Chrisman (Mississippi State University) and J. Chua (University of Calgary).

Nominated for the election of the Representative at Large for the strategy process division at the Strategic Management Society, July 2007.

### **Honors – Continued**

Winner of the 2007 Faculty – Student Research Collaboration Award (Student: Erick Chang).

Winner of the 2007 Research Awards Program (College of Business and Industry) at Mississippi State University.

Family-Owned Business Institute Research Scholar 2006-2007, \$ 5000.00 awarded by the Grand Valley State University, with Kim Eddleston.

Member of the "Nation's oldest and most selective all-discipline honor society" Phi Kappa Phi, April 2006.



Winner of the 2005/2006 Outstanding Research Award of the College of Business and Industry at Mississippi State University.

Nominated for the 2005/2006 Louis A. Hurst, Jr. Outstanding Faculty Member Award of the College of Business and Industry at Mississippi State University.

Nominated for the 2005/2006 Bobby P. & Barbara M. Martin Outstanding Undergraduate Teaching Award of the College of Business and Industry at Mississippi State University.

Entrepreneurship–New Faculty Consortium at the 2005 Academy of Management Meeting.

Nominated for the 2004/2005 Thomas J. Hinkle Outstanding Undergraduate Teacher Award of the College of Business and Industry at Mississippi State University.

Nominated for the 2004/2005 Outstanding Researcher Award of the College of Business and Industry at Mississippi State University.

Nominated for the 2004/2005 Outstanding Service Award of the College of Business and Industry at Mississippi State University.

BPS–New Faculty Consortium at the 2004 Academy of Management Meeting.

Nominated for the 2004 Strategic Management Society Best Conference Paper Prize with Jorge Walter & Christoph Lechner.

Nominated for the 2004 Strategic Management Society Best Conference Paper Prize with Kim Eddleston.

Nominated for the 2004 Strategic Management Society Best Conference Paper Prize with Benedict Kemmerer & Vadake K. Narayanan.

Member of the “The Honor Society for Collegiate Schools of Business” Beta Gamma Sigma, April 2004.

Research Initiation Program (RIP) grant, \$ 7000.00 awarded by the Mississippi State University.

Doctoral Dissertation Fellowship, \$ 500.00 awarded by the University of Connecticut, March 2003.

Doctoral Dissertation Fellowship, \$ 2000.00 awarded by the University of Connecticut, January 2003.

Winner of the 2002 Management Ph.D. Student Teaching Award, University of Connecticut.

BPS–Doctoral Student Consortium at the 2002 Academy of Management Meeting.

Winner, Best Doctoral Student Paper in the Strategic Management/Business Policy Track, 2001, Southern Management Association.

## **Honors – Continued**

Doctoral Student Consortium at the 2001 Southern Management Association.

Nominated for the 2001 Management Ph.D. Student Teaching Award, University of Connecticut.

Nominated for the 2001 International Academy of Business Disciplines Best Conference Paper Award.

Graduated with distinction (Prädikatsexamen) from the Gerhard–Mercator–University Duisburg, 1999.

Scholarship holder of the Konrad–Adenauer–Foundation, October 1996 – August 1999.

Member of the “National Honor Society for Business, Management and Administration” Sigma Beta Delta, April 1998.

Distinction awarded by the chamber of commerce “Mittlerer Niederrhein” for the excellent performance in the apprenticeship exam 1997.

## **Panel Discussions/ PDWs**

Allen, M., Barredy, C. Bettinelli, C., Randerson, Calabro, A., Daspit, J., De Massis, A., Dibrell, Eddleston, K., Kammerlander, N., Kellermanns, F. W., Laveren, E., Lumpkin, G.T., Memilli, E., Monseon, E., Muller, C., Payne, Tt., Pearson, A., Prugl, R., Pieper, T., Schulze, W., Seaman, C., Sharma, P. 2017. Family Entrepreneurship at the Interface: Bridging Communities and Expanding Horizons. *Academy of Management Meeting*, Atlanta, Georgia.

Carr, J., Corbett, A., Hoyt, C., Kellermanns, F., Kirkman, B.L., Pollack, J. M & Post, C. A. 2017. Leading entrepreneurial ventures: Individual and team-based perspectives. *Academy of Management Meeting*, Atlanta, Georgia

Combs, J. G., Heames, J., Kellermanns, F.W. & Shook, C. 2016. Mid-career Assistant Professors: Pivot points and switching cost. Southern Academy of Management Meeting, Charlotte, North Carolina.

Boyd, B., Lamber, L. S., Kellermanns, F. W., Williams, L. & Woehr, W. Why was my paper rejected? 2016. What methodological reviewers want to see in your method section. Southern Academy of Management Meeting, Charlotte, North Carolina.

Aldrich, H., Amit, R., Barrediy, C., Bettinelli, C., Carney, M., Dibrell, C., Eddleston, K., Gondo, M., Harrison, R., Jennings, J., Kellermanns, F. W., Lumpkin, T., Memilli, E., Pieper, T., Sharma, P., Steier, L., van Gils, A., Williams, M. & Zahra, M. 2016. Family Entrepreneurship reaching out: an innovation lab PDW. *Academy of Management Meeting*, Anaheim, California.

### Panel Discussions/ PDWs – Continued

Aldrich, H., Bettinelli, C., Chirico, F., Dibrell, C., Eddleston, K., Harrison, R., Hoy, F., Jennings, J., Kellermanns, F. W., Lumpkin, T., Memili, E., Neubaum, D., Pieper, T., Randerson, K., Sharma, P., Steier, L., Steward, A., Uhlaner, L., Welter, F., Zahra, S. & Zellweger, T. 2015. Nurturing Scholars New to Family Entrepreneurship: A Paper Development PDW. *Academy of Management Meeting*, Vancouver, Canada.

Aldrich, H., Bettinelli, C., Craig, J., Hoy, F., Kellermanns, F. W., Melin, L., Nordqvist, M. Pieper, T., Randerson, K., & Sharma, P. 2014. Exploring Entrepreneurship. *Academy of Management Meeting*, Philadelphia, Pennsylvania.

Barnett, T., Coombs, J., Eddleston, K., Kellermanns, F. W., Madison, K., Rutherford, M. 2013. Trends and directions in family firm research: A discussion of theory, phenomena, and methodology. *Southern Management Association*, New Orleans, Louisiana.

Duchon, D., Collins, M., Gardner, W., Kellermanns, F. W. Lambert, L., Madden, L., Madden, T., & Stanley, H. 2012. Comprehensive examinations in management doctoral education. Panel accepted for presentation at *the Southern Management Association*, Fort Lauderdale, Florida.

Barr, P. S., Collewaert, V., Featon, C., Floyd, S., Jones, C. D., Kellermanns, F.W., Korsgaard, A., Miller, C. Milton, L., Milliken, F., Samba, C., Simons, T., Wooldridge, W. 2012. Disagreement within senior management teams: What we know and what we do not know. *Academy of Management Meeting*, Boston, MA.

Demassis, A. , Hack, A., Kellermanns, F. W., Kraiczy, N., Lloyd, S., Noke, H., O’Neil, I., Piva, E., Rossi, C., Sharma, P., Scholes, L., Wright, M. 2012. Innovation in Family Firms: Theory and Practice. *Academy of Management Meeting*, Boston, MA.

Combs, J., Kellermanns, F. W., Ketchen, D., & Short. J.C. 2011. Panel on Entrepreneurship and Small/Family Firms: Current State of Research and Future Research Directions. *Southern Management Association Meeting*, Savannah, Georgia.

Adams, G., Amason, A., Combs, J., Gaffin, S., Kellermanns, F. W., Moore, C., Payne, G. T., & Pfarrer, M. 2011. Panel: Emerging Paradigms: The Evolution and Future Directions of Strategic Management. *Southern Management Association Meeting*, Savannah, Georgia.

Astrachan, J. H., Hair, J.F., Goel, S., Kellermanns, F.W., Pieper, T. M., Sarstedt, M. & Zellweger, T. M. 2011. Family Business. Invited research panel presentation at Kennesaw University, Atlanta, Georgia.

Kellermanns, F. W., Seers, A., Pollack, J. M. & Ritter, B. A. 2009. Academy workshop – The 17<sup>th</sup> annual craft of reviewing workshop. *Academy of Management Meeting*, Chicago, Illinois.

Arino, A., Bromily, P. Floyd, S., Kellermanns, F., Lechner, C., Maritan, C., Poppo, L., Sanders, G., Schulze, W., Tuschke, A. 2008. Strategy process routines and their content outcomes (Session I, II, III), *Strategic Management Society*, Cologne, Germany.

## Panel Discussions/ PDWs – Continued

Kellermanns, F.W., Semko, E.A., Hackner, E., and Parthasarathy, H. 2001. Impact of implementation of computer information systems on organizational performance – Managing in a global environment, *International Academy of Business Disciplines*, Orlando, Florida.

## Teaching

### University of North Carolina – Charlotte

- **Undergraduate Program**

MGMT 3275 – International Management (Average 4.6 on a point scale for all sections 2014 - 2015)

- **MBA Program**

MBAD 6194 – Global Strategic Management (Average 4.7 on a 5 point scale for all sections, 2013-present)

MBAD 6191 – Entrepreneurship – Hybrid (Average 4.3 on a 5 point for all sections, 2014-present)

- **Doctoral Program**

OSCI 8640 – Entrepreneurship

- **Ongoing Dissertations**

- Melissa Medaugh (Chair)
- David Scheaf (Committee Member)

- **Completed Dissertations (Committee Member)**

Jianhua Ge: Institutional dynamics in corporate political linkages: Evidence from China's emerging economy. Defended March 2015.

- **Executive Education – Joint E-MBA with EGADE, Monterey, Mexico**

MBAD 619M – Entrepreneurship (Average 4.5 on a 5 point scale)

- **Executive Education – UNC Charlotte Customized Programs**

- Strategic Management Workshops
- Entrepreneurial Mindset Workshops

## Teaching – Continued

### University of Tennessee, Knoxville, TN

- **Undergraduate Program**

MGT 402 – International Business Strategy (Average 4.4 on a 0 to 5 point scale, all sessions)

MGT 350 – Introduction to Entrepreneurship (Average 4.5 on a 0 to 5 point scale for Fall 2010).

- **Doctoral Program**

MGMT 626 – Special Topics – Overview of Research Methods

MGMT 616 – Designing Effective Organizations (Average 4.5 on a 0 to 5 point scale for Spring 2011)

- **Completed Dissertations (Chair)**

Dissertation Chair: David Jiang: The family ties that bind: Essays that examine and extend the microfoundations of socioemotional wealth theory. Defended April 2016.

Kincy Madison: Agency theory and stewardship theory integrated, expanded, and bounded by context: An empirical investigation of structure, behavior, and performance within family firms. Defended January 2014.

Adam Smith: The Relationship of Personality to Entrepreneurial Performance: An Examination of Openness to Experience Facets. Defended June 2013.

Mary Beth Rousseau: Innovation Outside Firm Boundaries: A Real Options Perspective on Appropriability, Commercialization Strategies and Firm Performance. Defended April 2013.

- **Completed Dissertations (Committee Member)**

Kyle Heuett: Group brainstorming in organizations: Implementing the functional theory of group decision-making as a mean for increasing performance. Defended March 2015.

Mark Collins: The effects of group personality composition on project team performance: Operationalizations and outcomes. Defended March 2014.

Tim Madden: Organizational Ambidexterity and Not-for-profit Financial Performance. Defended May 2012.

Irina Florentina Cozma: The relation between change in globalization and change in personal values. Defended August 2011.

## Teaching – Continued

### WHU (Otto Beisheim School of Management), Vallendar, Germany

- **Doctoral Program**

Short Ph.D. seminars on a variety of topics.

Dissertation Second-Chair (Zweitgutachter at WHU), Monika Hauck (ABD)

Dissertation Second-Chair (Zweitgutachter at WHU), Christopher Smolka (ABD)

Dissertation Second-Chair (Zweitgutachter at WHU), Winno von Wangenheim (ABD)

Dissertation Second-Chair (Zweitgutachter at WHU), Dominik Hauber (ABD)

Dissertation Second-Chair (Zweitgutachter at WHU), Stephanie Querbach (ABD)

Dissertation Second-Chair (Zweitgutachter at WHU), Conrad Wiedeler (ABD)

Dissertation Second-Chair (Zweitgutachter at WHU), Alexander Schröder (ABD)

- **Completed Dissertations (Dissertation Second-Chair (Zweitgutachter at WHU))**

Dissertation Second-Chair (Zweitgutachter at WHU), Frederik Riar: Leveraging external sources for evaluation tasks in innovation environments and new venture financing. Defended June 2017.

Dissertation Second-Chair (Zweitgutachter at WHU), Max Wachter: Empirical studies on the economic consequences of corporate governance. Defended June 2016.

Dissertation Second-Chair (Zweitgutachter at WHU), Andreas Röhm: The antecedents and influence of market liquidity of family firm shares. Defended June 2016.

Dissertation Second-Chair (Zweitgutachter at WHU), Christoph Rose: Supplier relationships to family firms. Defended June 2016.

Dissertation Second-Chair (Zweitgutachter at WHU), René Sadowski: CEO-Nachfolge in Familienunternehmen. Defended June 2016.

Dissertation Second-Chair (Zweitgutachter at WHU), Torben Tretbar: The Implications of Family Firm Owners' Involvement in the Top Management Team: An Empirical Study in Light of Family Goals. Defended December 2015.

Dissertation Second-Chair (Zweitgutachter at WHU), Thomas Rieg: The Business-Owning Family and Its Influence on Innovation in Family Firms. Defended December 2015.

## **Teaching – Continued**

Dissertation Second-Chair (Zweitgutachter at WHU), Sigrid Gschmack: The Influence of Top Management and Middle Management on Strategic Decisions in Family Firms. Defended December 2015.

Dissertation Second-Chair (Zweitgutachter at WHU), Veronika Rettenmeier: Family values and the family firm. Defended December 2015.

Dissertation Second-Chair (Zweitgutachter at WHU), Pascal Engel: Outside director compensation in Germany public family firms – An empirical analysis. Defended September 2013.

Dissertation Second-Chair (Zweitgutachter at WHU), Oliver Ahlers: Family firms and private equity: A collection of essays on value creation, negotiation, and "soft factors." Defended in July 2013.

Dissertation Second-Chair (Zweitgutachter at WHU), Hannes Hauswald: Stakeholder trust in family businesses. Defended December 2012.

Dissertation Second-Chair (Zweitgutachter at WHU), Viktoria Siebke: How does successor legitimacy impact stakeholder decisions? Defended December 2012.

Dissertation Second-Chair (Zweitgutachter at WHU), Evelyn Stommel: Referenzpunktunabhängige Präferenzen – Theoretische und experimentelle Untersuchung [Reference point independent preferences – Theoretical and experimental investigations]. Defended in September 2012.

Dissertation Second-Chair (Zweitgutachter at WHU), Nils Kraiczy: Innovations in small and medium-sized family firms and the influence of family-induced TMT diversity. Defended in May 2012.

## **Kennesaw State University, Kennesaw, GA**

### **• Doctoral Program**

2-day seminars on “How to review and publish: Insider tips” with Dr. K. Eddleston (Northeastern University, Boston, MA).

1-day seminars on “How to write a paper and handle the revision process” with Dr. K. Eddleston (Northeastern University, Boston, MA).

1-day seminars on “Overview of strategic management theories” with Dr. T. Pieper (Kennesaw State University, Kennesaw, GA).

### **Completed Dissertations (Dissertation Chair and External Reader)**

Chair: Bob Reich: The impact of post-acquisition autonomy upon small to medium enterprise integration success. Defended June 2013.

## **Teaching – Continued**

External Reader: Ryan Matthews, Defended November 2016.

External Reader: Ralph Williams: Measuring family business performance: A holistic, idiosyncratic approach. Defended June 2015.

External Reader: Jerry Kudlats: Multi-family businesses – An exploratory study of trust and intergroup relations. Defended September 2012.

## **Kent State University**

- **Doctoral Program (Committee Member)**

External Committee Member: Andrew Kretinin: Essays on Governance Perspective on Franchising. Defended June 2015.

## **University of Bern, Switzerland**

- **Doctoral Program**

4-day seminar on “Introduction to Structural Equation Modeling” (Average 4.4 on a 5 point scale)

## **Erasmus University Rotterdam**

- **Doctoral Program**

**Completed Dissertations (Committee Member)**

External Committee Member: Jeanine Porck: No team is an island. Defended December 2013.

## **Mississippi State University, Starkville, MS**

- **Undergraduate Program**

GB 4854 – Business Policy (Average 4.6 on a 5 point scale for all sections, 2003-2010)

- **Masters Program**

MGMT 8121 – Strategic Management (Distance and face to face course: Summer 2005, 4.5 on a 5 point scale for both sections)

MGMT 8123 – Strategic Business Consulting (Fall 2006, Summer 2007 & 2008, 4.7 on a 5 point scale)



## Teaching – Continued

- **Executive Education**

**Mississippi State University**

Strategic Decision Making

Entrepreneurial Decision Making

**John C. Stennis Institute of Government (State Development Institute)**

Strategic Thinking

- **Doctoral Program**

MGMT 9933 – Strategic Implementation (Spring 2007, 2009, 5 on a 5 point scale)

MGMT 9613 – Org. Theory & Practice (Fall 2007, 2009, 5 on a 5 point scale)

- **Completed Dissertations (Chair)**

Bart Debicki: Socioemotional wealth and family firm internationalization: The moderating effect of environmental munificence. Defended January 2012.

Greg Tapis: The influence of the physical environment and culture on family member involvement and succession intentions in the family business: An application of historical, cultural and political ecology. Defended November 2011.

- **Completed Dissertations (Committee Member)**

Esra Memilli: Control enhancing corporate governance mechanism: Family vers nonfamily publicly traded firms. Defended June 2011. (Winner of the Best Dissertation Award of the Family Firm Institute 2012).

Curtis Matherne: The relationship between moral identity congruence and extra-role behavior in organizational settings. Defended June 2009.

J. Kirk Ring: Stakeholder salience in the family firm. Defended March 2009.

Sami Alwuhaibi: A cultural perspective on the impact of family and society on the competitive advantage of organizations and nations. Defended in March 2009. (Winner of the Best Dissertation Award of the Family Firm Institute 2009).

William C. Martin: Investigating the antecedents and consequences of perceived connections to brand users: Brand communities versus brand collectives. Defended in March 2009.

## **Teaching – Continued**

Erick P. C. Chang: Entrepreneurship and economic development and growth in America: An investigation at the county level. (Finalist for the NFIB Award, 2008). Defended in April 2007.

Nathanael S. Campbell: Trickle-down effects of academic mentors' attitudes towards their profession on protégés. Defended in April 2007.

Fatma Mohamed: The impact of tie strength between complementors in strategic alliances on firm's innovation and performance. Defended in March 2007.

Erich Bergiel: Shared mental models and team performance: Clarifying the group process mediator of cohesion. Defended in March 2006.

## **University of Connecticut, Storrs, CT**

Management 225 – International Management: Spring 2003 (9.7 on a 10 point scale)

Management 290 – Strategy, Policy & Planning: Fall 2000 –Fall 2002 (Average 9.4 on a 10 point scale for 5 sections)

Summer 2002. *Instructor/Facilitator*. Executive–MBA Excursion to Munich, Germany

Summer 2000. *Instructor*. Teenage Minority Entrepreneurship Program (TMEP) – a program teaching students to generate a business plan, where instructors acted as mentors encouraging future career aspirations.

## **Professional Activities (Service to the University – University of North Carolina-Charlotte)**

Member of the College Promotion and Tenure Committee, 2016 – present.

Member of the University Nomination, Honors, and Awards Committee (NHAC), 2016- present.

Member of the Departmental Research committee, 2014 – present.

Member of the Belk College Graduate Council (BCGC), 2014 – present.

Member of the Departmental Curriculum Committee, 2014 – present.

Member of the International Advisory Committee, 2013 – present.

Member of the Departmental Promotion and Tenure Committee, 2014 –2016.

Event moderator of the 49er Alumni Forum: Entrepreneurship, April 2016.

Member of the Ad-hoc University Committee on the Review of University Professor Designations, 2014.

**Professional Activities (Service to the University – University of North Carolina - Charlotte) – Continued**

EDBA task force 2013-2016.

Alternate on the departmental promotion and tenure committee, 2013- 2014.

Member of the 2016 DBA program director search.

Member of the 2016 Assistant Professor search.

Head of the 2013-2014 Endowed Chair search for Innovation Faculty.

Head of the 2013 open search for Innovation Faculty.

**Professional Activities (Service to the University – University of Tennessee)**

Member of the Executive Committee of the Department of Management, 2010- 2013.

Member of the Research Committee of the Department of Management, 2010- 2013.

Member of the Faculty Research Council (Business School), 2010- 2013.

Director of the the Organizations & Strategy Ph.D. program of the Department of Management, 2010 – 2013.

Chair of the Ph.D. Committee for the Organizations & Strategy Ph.D. program of the Department of Management, 2010 – 2013.

Chair for the Ph.D. Committee of the Department of Management, 2010 – 2013.

**Professional Activities (Service to the University – Mississippi State)**

Member of the Research Focus Group for the Mississippi State Masterplan, 2010.

Member of the Faculty Research Advisory Committee, reports to the VP of Research. 2008-2010.

Member of the Faculty Work-Load Task Force in the College of Business, 2008.

Member of the Faculty Awards and Scholarship Committee in the College of Business, 2007-2009.

Speaker at the first Leadership Summit at the Mississippi State University, September 2007.

College of Business International Business Institute Advisory Committee, 2006– 2007.

Teaching Mentor for GB/BUS 4853 (Doctoral Students: Esra Memili 2010, Erick Chang 2006/2007, Royce Horak 2006, Kirk Ring 2007).

**Professional Activities (Service to the University – Mississippi State University) – Continued**

Participation in various departmental and university related activities (e.g., Commencement, faculty meetings etc.).

Member of the Academic Advising and Standards Committee in the College of Business, 2005 – 2008.

Departmental Committee to develop the White Paper for the Family Firm Research Enterprise Center, 2005

Co-development and liaison for exchange programs with the University of Duisburg/Essen, 2004 – 2010.

Participation in the Beta–Gamma Sigma Ceremonies, 2004 – 2008

Undergraduate Student Advising, 2003 – 2010.

**Professional Activities (Publishing Related Responsibilities)**

Editor: *Entrepreneurship Theory and Practice* – 2013-present.

Associate Editor: *Family Business Review* – 2008 - 2012.

Editorial Board Member: *Group & Organization Management* - 2014 – present.

Editorial Board Member: *Journal of Business Venturing* - 2011 – present.

Editorial Board Member (founding): *Journal of Family Business Strategy* - 2009 – present.

Editorial Board Member: *Journal of Management Studies* – 2008 – present.

Editorial Board Member: *Journal of Management* – 2008 – present.

Editorial Board Member: *Strategic Entrepreneurship Journal* – 2008 – present.

Editorial Board Member: *Family Business Review* 2006 – 2008 & 2013 - present.

Editorial Board Member: *Entrepreneurship Theory and Practice* – 2007 – 2012.

Special Issue Editor *Journal of Family Business Strategy*, 2017-2019.

Special Issue Editor: *Journal of Management Studies*. Time-frame 2017-2019.

Special Issue Editor *Journal of Family Business Strategy*, 2018-2020.

Special Issue Editor: *Entrepreneurship Theory and Practice*. Time-frame 2015-2017.

**Professional Activities (Publishing Related Responsibilities) – Continued**

Special Issue Editor: *International Journal of Management and Enterprise Development*. Time-frame 2015-2016.

Special Issue Editor *Journal of Family Business Strategy*, 2014.

Special Issue Editor *Family Relations: Interdisciplinary Journal of Applied Family Studies* (Family Business). 2013.

Special Issue Editor for *Journal of Management, Spirituality and Religion* (Family Business), 2013.

Special Issue Co–Editor for a *Small Business Economics*: Special Issue with F. Hoy (U. of Worcester), L. Uhlaner (Nyenrode Business Universiteit), K. Eddelston (Northeastern University). 2012.

Special Issue Co–Editor for a *Family Business Review* Special Issue , with S. Klein (European Business School), 2008.

Ad Hoc Reviewer: *Academy of Management Journal*, 2009, 2010, 2016, 2017.

Ad Hoc Reviewer: *Management Revue*, 2017.

Ad Hoc Reviewer: *Communications of the Association for Information Systems*, 2016, 2017.

Ad Hoc Reviewer: *Human Performance*, 2015, 2017.

Ad Hoc Reviewer: *Academy of Management Perspectives*, 2016.

Ad Hoc Reviewer: *Journal of Managerial Issues*, 2004, 2007, 2009-present.

Ad Hoc Reviewer: *Journal of Business Research*, 2007 - present.

Ad Hoc Reviewer: *Journal of Small Business Management*, 2007, 2010, 2012-present.

Ad Hoc Reviewer: *Small Business Economics Journal*, 2010 - present.

Ad Hoc Reviewer: *Family Relations*, 2014 - present.

Ad Hoc Reviewer: *Strategic Management Journal*, 2012, 2013, 2014, 2015, 2016.

Ad Hoc Reviewer: *Asia Pacific Journal of Management*, 2009, 2016.

Ad Hoc Reviewer: *Organization Science*, 2006, 2015, 2016.

Ad Hoc Reviewer: *Strategic Organization*, 2013, 2014, 2016.

Ad Hoc Reviewer: *Zeitschrift für Personalforschung*, 2015.

**Professional Activities (Editorial Responsibilities) – Continued**

Ad Hoc Reviewer: *Journal of Supply Chain Management*, 2015.

Ad Hoc Reviewer: *Corporate Governance: An International Review*, 2010, 2013, 2015.

Ad Hoc Reviewer: *International Journal of Entrepreneurship and Innovation Mgmt*, 2014.

Ad Hoc Reviewer: *International Journal of Financial Studies*, 2014.

Ad Hoc Reviewer: *Human Relations*, 2014.

Ad Hoc Reviewer: *Journal of Economics and Business*, 2014.

Ad Hoc Reviewer: *California Management Review*, 2014.

Ad Hoc Reviewer: *International Entrepreneurship and Management Journal*, 2013

Ad Hoc Reviewer: *European Accounting Review*, 2013.

Ad Hoc Reviewer: *Managerial Finance*, 2013.

Ad Hoc Reviewer: *Business Ethics Quarterly*, 2013.

Ad Hoc Reviewer: *Journal of Business Ethics*, 2013.

Ad Hoc Reviewer: *Management and Organization Review*, 2013.

Ad Hoc Reviewer: *Journal of Product Innovation Management*, 2013.

Ad Hoc Reviewer: *Journal of Applied Social Psychology*, 2011.

Ad Hoc Reviewer: *Human Resource Management*, 2011

Ad Hoc Reviewer: *Journal of Business Venturing*, 2005- 2011.

Ad Hoc Reviewer: *Canadian Journal of Administrative Science*, 2010.

Ad Hoc Reviewer: *Management Research Review*, 2010.

Ad Hoc Reviewer: *Organization Studies*, 2008, 2009.

Ad Hoc Reviewer: *British Journal of Management*, 2009, 2013.

Ad Hoc Reviewer: *Familiendynamik*, 2008.

Ad Hoc Reviewer: *Organization Management Journal*, 2008.

Ad Hoc Reviewer: *Journal of Entrepreneurship & Regional Development*, 2007, 2008.

### **Professional Activities (Editorial Responsibilities) – Continued**

Ad Hoc Reviewer: *Journal of World Business*, 2007.

Ad Hoc Reviewer: *Entrepreneurship Theory and Practice*, 2003 – 2006.

Ad Hoc Reviewer: *Family Business Review*, 2005.

Ad Hoc Reviewer: *Journal of Management*, 2003 – 2005.

Ad Hoc Reviewer: *Journal of Management Studies*, 2004 – 2008.

Ad Hoc Reviewer: *Management Research News*, 2006, 2007.

Ad Hoc Reviewer: *European Management Journal*, 2007.

Expert Reviewer for the Czech Science Foundation, 2013.

Judge for the *Southern Management Association* Overall Best Paper Prize, 2013.

Judge for the *Strategic Management Society Conference* Best PhD Paper Prize, 2013.

Reviewer for the Strategy Process Group of the Strategic Management Society, 2007-present.

Reviewer for the Strategy as Practice Group of the Strategic Management Society, 2014 – 2015.

Judge for the USASBE Family Business Track best papers award, 2012.

Judge for the Family Firm Institute best unpublished paper award, 2012.

External Review Letter for honorary doctoral degree recipient at Technische Universität München.

### **Professional Activities (Service to the Field)**

Career Academy Chair: Family Enterprise Research Conference (FERC). Asheville, NC, 2017.

Doctoral Roundtables at the Konferenz der deutschsprachigen Forschungszentren und Institute für Familienunternehmen 2016.

External Promotion and Tenure Review Letters for Babson, Drexel, Northeastern University, University of Alabama, University of Delaware, University of Louisville, University of Michigan (Flint), University of Mississippi, University of Texas – Dallas, Technische Universität München, Texas Tech University, Wichita State University, University of Manitoba.

Doctoral student consortium coordinator. *Southern Academy of Management Meeting*, St. Petersburg, Florida, 2015.

**Professional Activities (Service to the Field) – Continued**

New entrepreneurship faculty coordinator. Academy of Management Meeting, Vancouver, Canada, 2015.

Journal of Management Studies paper development workshop co-organizer with Garry Bruton, Maddy Janssens, Sabine Rau, Marko Reimer, May 2015 in Vallendar, Germany.

Family Enterprise Research Conference 2015 Advisory Board (Consortia Development).

Late doctoral student consortium coordinator. *Southern Academy of Management Meeting*, Savannah, Georgia, 2014.

New entrepreneurship faculty coordinator. Academy of Management Meeting, Philadelphia, Pennsylvania, 2014.

New doctoral student consortium coordinator. *Southern Academy of Management Meeting*, New Orleans, Louisiana, 2013.

Board Member of the Southern Management Association: Term: 2009-2012.

Representative at Large for the Strategy Process Interest Group at the Strategic Management Society, 2012-2013.

Member of the *Southern Management Association* Doctoral Consortium Co-Coordinator Nomination Committee. 2011 – 2012.

Expert Reviewer for the Czech Science Foundation, 2013.

Judge for the *Southern Management Association* Overall Best Paper Prize, 2013.

Judge for the *Strategic Management Society Conference* Best PhD Paper Prize, 2013.

Reviewer for the Strategy Process Group of the Strategic Management Society, 2007-present.

Reviewer for the Strategy as Practice Group of the Strategic Management Society, 2014 – present.

Judge for the USASBE Family Business Track best papers award, 2012.

Judge for the Family Firm Institute best unpublished paper award, 2012.

External Review Letter for honorary doctoral degree recipient at Technische Universität München.

Member of the *Southern Management Association* Ethics Committee, 2010 – 2012.

Member of the *Southern Management Association* Research Incubator Committee 2010 – 2012.



**Professional Activities (Service to the Field) – Continued**

Member of the *Southern Management Association* Finance Committee, 2009 – 2012.

Best Doctoral Paper Committee Member of the 2010 *Southern Management Association* Business Policy and Organizational Theory Track.

Reviewer for the Strategy Process Interest Group of the Strategic Management Society, 2009, 2010, 2011, 2012, 2013, 2014.

Expert Reviewer for the Swiss National Science Foundation, 2008, 2009.

Expert Reviewer for the Commissione per la Ricerca dell'Università della Svizzera italiana, 2010.

Expert Reviewer for the Social Sciences and Humanities Research Council (Canada), 2009.

Expert Reviewer for the Qatar Foundation - Doha International Institute for Family Studies & Development, 2009.

Expert Reviewer for the Deutsche Studienstiftung (Germany), 2009.

Expert Reviewer for the Swiss National Science Foundation, 2008, 2009.

Expert External Reviewer for a dissertation proposal at the Erasmus Research Institute of Management (ERIM), Netherlands, 2009.

Strategic Management Society Best Conference PhD Paper Prize Selection Committee, 2008.

Contributed to: 147 Publishing Tips for Professors by Dany Arnold, Atwood Publishing.

Reviewer for the Strategy Process and Entrepreneurship Interest Group of the Strategic Management Society, 2008.

Track Chair for the Strategic Management/Organizational Theory Submission Track at the 2007 *Southern Management Association*, Nashville, TN.

Reviewer for the Strategy Process and General Interest Group of the Strategic Management Society, 2007.

Best Paper Committee Member of the 2006 *Southern Management Association* Business Policy and Entrepreneurship Track.

Review Board of the 2005, 2006, 2007 and 2009 *Family Enterprise Research Conference* .

Review Board of the 2007 - 2011 *International Family Enterprise Research Academy*.

Reviewer, Academy of Management Meetings (BPS).

### **Professional Activities (Service to the Field) – Continued**

Reviewer, Academy of Management Meetings (ENT).

Reviewer, Southern Management Association.

Chair of the Review Committee and Program Coordinator, Strategic Management Society Mini-Conference. 2003, Storrs, Connecticut.

Reviewer, Eastern Academy of Management Meetings, 2001 – 2002.

Text Book Reviewer (Barney & Hesterly 1<sup>st</sup> Ed; Dess, Lumpkin & Eisner, 2<sup>nd</sup> Ed.).

### **Professional Activities (Other)**

Keynote at the IFERA Research Workshop in Bozen/Bolzano, Italy, 2017

Speaker at the Southern Management Junior and Senior Doctoral Student Consortium 2016, Charlotte, North Carolina.

Speaker at the Early Career Development Consortium (Aldrich, H., Alvarez, S., Carney, M., Deed, D., Honig, B., Kellermanns, F.W., Nason, F., Shepherd, D. A.) for the content area of Entrepreneurship at the 2016 *Academy of Management Meeting*, Anaheim, California.

Keynote at the 18<sup>th</sup> Uddevalla Symposium 2015. Sønderborg, Denmark.

Strategic Management Society – Extension Conference – Panel Discussion: “Leading debates in strategy and family business – Joining the conversation and research opportunities” with Joe Astrachan, Kim Eddleston, Steven Floyd, Mike Hitt, Franz Kellermanns, David Reeb and Anja Tuschke. Atlanta, Georgia, 2013.

Strategic Management Society – Extension Conference - Breakout Session: ” Strategic decision making in family firms” with Steven Floyd and Franz Kellermanns. Atlanta, Georgia, 2013.

Strategic Management Society – Extension Conference - Breakout Session: “ Deviance in family firms” with Kim Eddleston and Franz Kellermanns. Atlanta, Georgia, 2013.

Idea development roundtable leader: Socio-Emotional Wealth. *Southern Academy of Management Meeting*, New Orleans, Louisiana, 2013.

Speaker at the Early Career Development Consortium (with Howard Aldrich, Ray Bagby, Jay Barney, Donna De Carolis, Kimberly Eddleston, Maw-Der Foo, Marc Gruber, Benson Honig, Sharon Matusik, Dean Shepherd, Roy Suddaby, Danny Tzabbar, Jorge Walters, and Justin Webb) for the content area of Entrepreneurship at the 2013 *Academy of Management Meeting*, Orlando, Florida.

Speaker at the Advanced Doctoral Consortium (with Andreas Calabro, Robert Hoskisson & Anita Van Gills) at the 2013 *ifera*, St. Gallen, Switzerland.

### **Professional Activities (Other) – Continued**

Speaker at the Faculty Development Consortium (with Joe Astrachan, Alfredo DeMassis, Robert Hoskisson, Lloyd Steier, Anita Van Gills & Ramona Zachary) at the 2013 *ifera*, St. Gallen, Switzerland.

Speaker at the late stage Doctoral Student Consortium for “Managing multiple research projects with multiple Co-Authors” at the 2012 *Southern Management Association Meeting*, Fort Lauderdale, Florida.

Speaker at the New Doctoral Student Consortium for the content area of Entrepreneurship at the 2012 *Academy of Management Meeting*, Boston, Massachusetts.

Session chair for the session "New Ventures, Resources and Small Business" at the 2012 *Academy of Management Annual Meeting*, August 3-7, Boston, MA.

Session chair for the session: “Knowledge integration and transfer in family firms” at the 2012 *International Family Enterprise Research Academy*, Bordeaux, France.

Keynote at the 2<sup>nd</sup> Conference for the Centers of German Family Research Institutes, Vallendar, Germany, 2012.

Invited research presentation at the Technische Universität München, Germany, 2011.

Session chair for the session: “Family Ownership and Strategy” at the 2011 *Strategic Management Society*, Miami, Florida.

Speaker in the Legacy Speaker Series for the Legacy Center for Family Business and Entrepreneurship, Knoxville, Tennessee, 2011.

Speaker at the New Doctoral Student Consortium for the content area of Entrepreneurship at the 2011 *Academy of Management Meeting*, San Antonio, Texas.

Session chair for the session: “International institutional investment approaches” at the 2010 *Southern Management Association*, St. Petersburg, Florida.

Research Mentor in the “2010 Paper Development Workshop” at the *Southern Management Association*, St. Petersburg, Florida.

Speaker at the lecture series: “Rigor and Relevance” with the topic: “Positive Interaktionen zwischen Familienmitgliedern: Die Familie als Wettbewerbsvorteil im Unternehmen [Family members as competitive advantage], hosted by the Wittener Institut fuer Familienunternehmen, Witten, Germany, 2010.

Keynote at the 3rd Economics & Social Research Council in Partnership with the British Library and the British Academy of Management: Family dynamics, culture and relationships and how they impact on the acquisition and dissemination of knowledge. 2010. Bristol, UK.

**Professional Activities (Other) – Continued**

Keynote at the Sixth Annual Workshop on Family Firm Management Research on Culture and Values in Family Businesses (Hosted by ESADE, Barcelona, 2010).

Speaker at the New Doctoral Student Consortium for the content area of Entrepreneurship at the 2010 *Academy of Management Meeting*, Montreal, Canada.

Research Mentor in the “2009 Paper Development Workshop” at the *Southern Management Association*, Asheville, North Carolina.

Roundtable Discussion Leader: “Successful Transitions in Academia” at the 2007, 2008 and 2009 *Southern Management Association Doctoral Student Consortium*.

Session chair and one of the discussants for the session: “IPOs and New Entry” at the 2009 *Southern Management Association*, Asheville, North Carolina.

Speaker at the New Doctoral Student Consortium for the content area of Entrepreneurship at the 2009 *Academy of Management Meeting*, Chicago, IL.

Keynote speaker and co-host of the 4<sup>th</sup> practitioner conference for Family Firms (Familienunternehmen 2009, with WHU and INTES) in Vallendar, Germany.

Session chair for the session: “Commercializing Innovation” at the 2008 *Southern Management Association*, St. Petersburg, Florida.

Research Mentor in the “2008 Paper Development Workshop” at the *Southern Management Association*, St. Petersburg, Florida.

Session chair for the session: “Resources, capabilities and competitive advantage” at the 2008 *Strategic Management Society*, Cologne, Germany.

Session chair for the full paper session: “Nurturing Entrepreneurial Behavior” at the 2008 the *International Family Enterprise Research Academy*, Nyenrode, Netherlands.

Session chair for the interactive paper session "Entrepreneurial Process III" at the 2007 *Academy of Management Meeting*, Philadelphia, PA.

Session chair for the full paper session “Strategy and Management” at the 2007 the *International Family Enterprise Research Academy*, Wiesbaden, Germany.

Invited research presentation at the College of Business Administration at the Northeastern University, 2007.

Invited research presentation at the School of Business at the University of Connecticut 2007.

Invited research presentation at the Culverhouse College of Commerce and Business Administration at the University of Alabama, 2007.

### **Professional Activities (Other) – Continued**

Invited research presentation at the *Volkswirtschaftliches Forschungsseminar* at the University of Duisburg – Essen (Mercator School of Management), 2006, 2008.

Discussant at the *Family Enterprise Research Conference*, 2006, Niagara Falls, Canada.

Session Chair of the “Strategy and Entrepreneurship: Interfaces” Session at the *Strategic Management Society Meeting*, 2005, Orlando, Florida.

Session Chair of the “Strategic Balance through Search, Resource Assessment, and Stakeholders. Session at the *Strategic Management Society Meeting*, 2004, Sun Juan, Puerto Rico.

Discussant of the “Competitive Strategy Session“ at the *Southern Management Association*, 2004, San Antonio, Texas.

Session Chair of the “Information Technology & Internet Session” at the *International Academy of Business Disciplines*. 2001, Orlando, Florida.

### **Relevant Work Experience**

<b>Business Consulting</b> (Strategy/International Business Development, Family Business Advising, incl. own Family Firms)	2005 – present
<b>Accenture</b> Project Work (Competence Strategy), Frankfurt (Germany)	Summer 2001
<b>Kellermanns OHG</b> (Management), Grefrath (Germany)	09/98 – 07/99
<b>Kellermanns OHG</b> (Apprenticeship), Grefrath (Germany)	01/96 – 05/97
<b>markt intern Verlag</b> (Journalism), Düsseldorf (Germany)	07/96 – 09/96
<b>markt intern Verlag</b> (Journalism), Düsseldorf (Germany)	09/95 – 10/95
<b>Wirichs Baumärkte</b> (Accounting), Krefeld (Germany)	08/95

### **Professional Associations**

Academy of Management

Southern Management Association

Strategic Management Society (SMS)

United States Association for Small Business and Entrepreneurship

## **Languages**

English

German (native language)

Basic knowledge of French, Spanish and Dutch

A-level Latin

## **References:**

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