Course Description:

MGMT 3140. Management and Organizational Behavior (3)
Prerequisites: ACCT 2121, 2122; ECON 2101, 2102; INFO 2130; junior standing.

A study of the role of the manager with an emphasis on understanding the behavioral and administrative theories and concepts needed to succeed in contemporary organizations. Topics covered in the course include motivation, leadership, managing teams, and teamwork.

Course Objectives:

1. Demonstrate a basic understanding of the teamwork skills required of team members.
2. Demonstrate basic understanding of the skills required for team leadership.
3. Demonstrate basic understanding of leadership theories and models.
4. Apply leadership theories and models.
For this course you will be required to purchase *McGraw-Hill Education Connect® access* 
*Management: Leading & Collaborating in a Competitive World 12th edition by Bateman*. You are not required to have a print text and please be aware if you purchase a used textbook you will still need to purchase Connect access.

Connect access can be purchased during registration for the program, or Connect codes are available in the bookstore. If you would like a print version of the text to accompany the Connect program a print-upgrade option is available via Connect. This will be a full color binder-ready version of the text and can be purchased from the Connect homepage once you’ve registered.

<table>
<thead>
<tr>
<th>Title</th>
<th>Edition</th>
<th>Author</th>
<th>Publisher</th>
<th>ISBN</th>
</tr>
</thead>
</table>

In addition, a $15 fee for a Harvard Business Publishing simulation will be required later in the course.

---

**Grading**

- **Exams**: 40%
- **Classroom Participation**: 15%
- **Management Teamwork**: 45%

<table>
<thead>
<tr>
<th>Grade</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>100</td>
</tr>
<tr>
<td>B</td>
<td>90</td>
</tr>
<tr>
<td>C</td>
<td>80</td>
</tr>
<tr>
<td>D</td>
<td>70</td>
</tr>
<tr>
<td>F</td>
<td>65</td>
</tr>
</tbody>
</table>

Spring 2018
Grading Components

Detailed Grading Criteria Posted on Canvas Course Site

**3 Exams**
(each exam worth 30% of total exam grade)
- 40 Multiple Questions.
- Non-cumulative exams.

**Management Teamwork**
(50% group project and 50% individual grade = management teamwork grade)
- 5 person groups formed for length of semester to apply course concepts
- 5 team projects. One in-class work session per project. Quality of projects for group grade.
- Individual grade comprised of 3 page reflection paper on management teamwork experience and average of 5 team ranking scores.

**Class Participation**
(20% attendance, 60% discussion contributions, and 20% LearnSmart reading completion = class participation grade)
- Class attendance (2 “unexcused absences” allowed with prior email notice to instructor)
- Class discussion contributions (quality and frequency) 3 self-evaluations with instructor feedback
- Completion of course textbook reading prior to class session as measured by LearnSmart

Spring 2018
Course Policies*

- NO late assignments accepted.
- NO cellphones in use during class.
- NO earphones or ear buds in use during class.
- Use Canvas Course Pages to access class slides, assignment grading criteria, and class handouts.
- Leverage instructor office-hours for assistance with this course.
- Respect the instructor and your classmates by avoiding side conversations and distractions.
- All questions in class are valuable-so ASK for clarification.

* In addition to the above course policies, all UNC Charlotte Policies are apply.

**DIVERSITY AND INCLUSION** The Belk College of Business strives to create an inclusive academic climate in which the dignity of all individuals is respected and maintained. Therefore, we celebrate diversity that includes, but is not limited to ability/disability, age, culture, ethnicity, gender, language, race, religion, sexual orientation, and socio-economic

**WEATHER:** In the case of inclement weather a recorded message regarding the status of campus weather conditions can be heard at 704-687-2877. Local media sources for closing information is also posted on UNCC.

Spring 2018
Course Assignments

January

9
Course introduction. Have access to this syllabus in class. Formation of “Management Teams”.

11
Complete Chapter 14/Learnsmart: Teamwork.

16
Teamwork continued. “Management Team Work Session”.

18
Complete Chapter 3/Learnsmart: Management Decision-Making. “Management Team” Project #1 Due. (Team Charter, Team Skill Inventory, Team Personality Styles Reflection)

23
Managerial Decision-Making continued.

25
Complete Chapter 2/Learnsmart: External and Internal Environments

30
Complete Chapter 1/Learnsmart: Management and Managing
<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>External and Internal Environments continued. Review for Exam #1.</td>
</tr>
<tr>
<td>6</td>
<td>EXAM # 1. <em>Class participation evaluation # 1.</em></td>
</tr>
<tr>
<td>8</td>
<td>Review Exam results. Chapter 4/Learnsmart: Planning and Strategic Management.</td>
</tr>
<tr>
<td>13</td>
<td>Planning and Strategic Management continued.</td>
</tr>
<tr>
<td>15</td>
<td>Management Team Work Session.</td>
</tr>
<tr>
<td>20</td>
<td>Complete Chapter 5/Learnsmart, Ethics, Corp. Responsibility and Sustainability “Management Team” Project #2 Due. (Biz Model Canvas, PESTLE, SWOT)</td>
</tr>
<tr>
<td>22</td>
<td>Ethics, Corporate Responsibility and Sustainability continued.</td>
</tr>
<tr>
<td>26</td>
<td>Complete Chapter 8/Learnsmart: Organizational Structure.</td>
</tr>
<tr>
<td>28</td>
<td>Complete Organizational Structure.</td>
</tr>
</tbody>
</table>
March

1

Organizational Structure Continued.

SPRING BREAK

13

Complete Chapter 9/Learnsmart: Organizational Agility.

15

Organizational Agility continued.
Exam # 2 review.

20

Exam # 2.  Class participation evaluation # 2

22

Review Exam # 2 results.

27

Complete Chapter 11/Learnsmart: Managing Diversity.

29

Complete Chapter 12/Learnsmart: Leadership.
Leadership continued.

Management Team Work Session.

“Management Team” Project # 3 Due. (Leadership Nobel Prize) Presentations and polling for winner.

Complete Chapter 13/Learnsmart: Motivation.

Motivation continued.

“Management Team” Project # 4 Due. (Motivation Case Study)

Complete Chapter 18/Learnsmart: Leading Change.

“Management Team” Project # 5 In-class Climbing Everest Simulation.
Complete Simulation debrief.
Class Participation Evaluation # 3.
Exam # 3 review.

EXAM # 3